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# The ABC's of Class C's, B's, and A's

Metrics and Lessons Learned  
from Appraisal Event Scheduling

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Raytheon Missile Systems

# Outline

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- Introduction
- Managed Information
- Planning Tactics
- Operating Plan Data
- Lessons
- Summary



# Introduction

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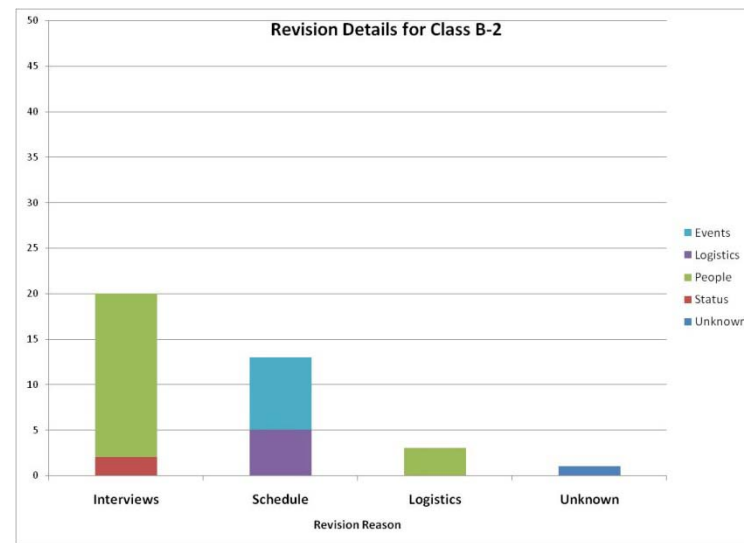
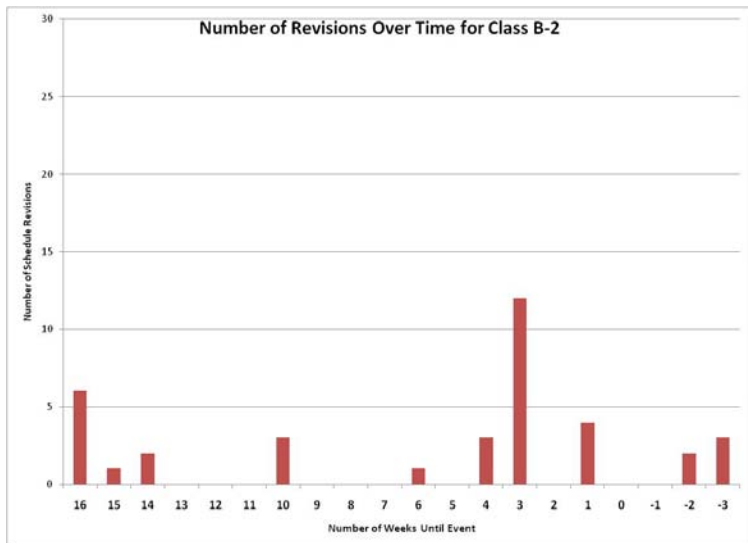
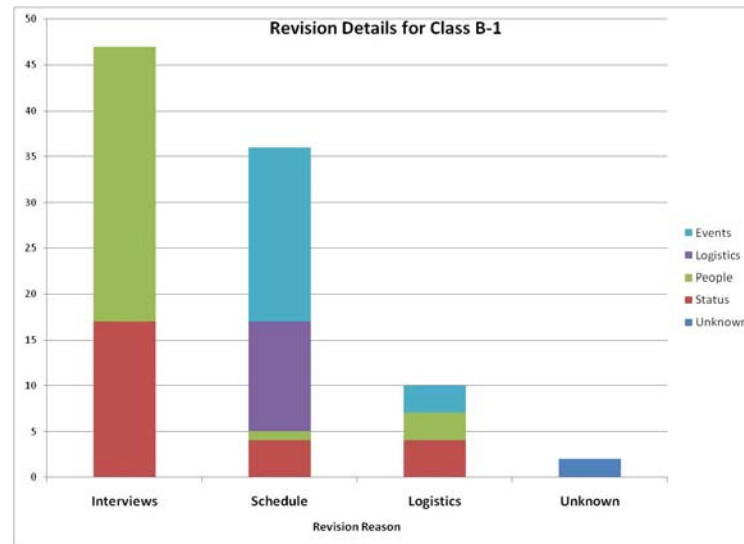
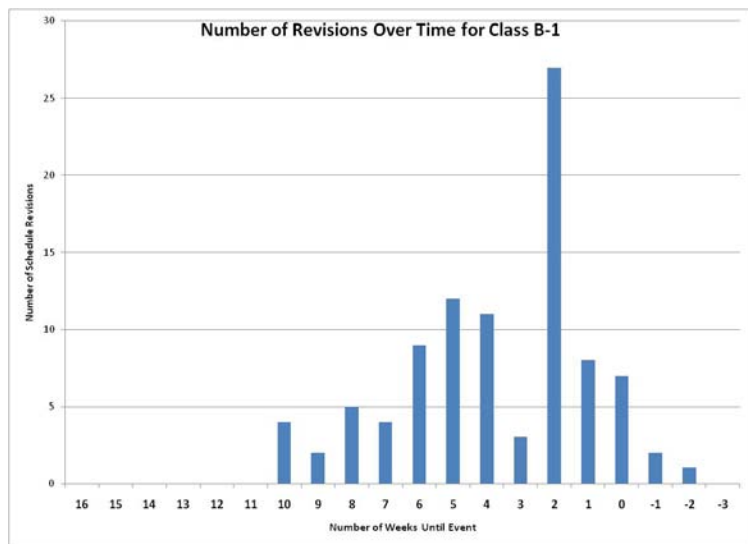
- Raytheon Missile Systems, Tucson, AZ conducted a CMMI® Maturity Level 5 appraisal during 2008-2009
- Scheduling and managing CMMI events is a large effort in hours and people resources
  - 20-25 interviews, 50-75 interviewees per event
- Flexibility and consideration for business goals essential during planning
- Events more likely to be successful if planned well
- Metrics and lessons were kept regarding changes to integrated operating plans for the two Class B and Class A appraisal events
- Good, robust planning allows easier handling of problems and changes



# Planning Tactics

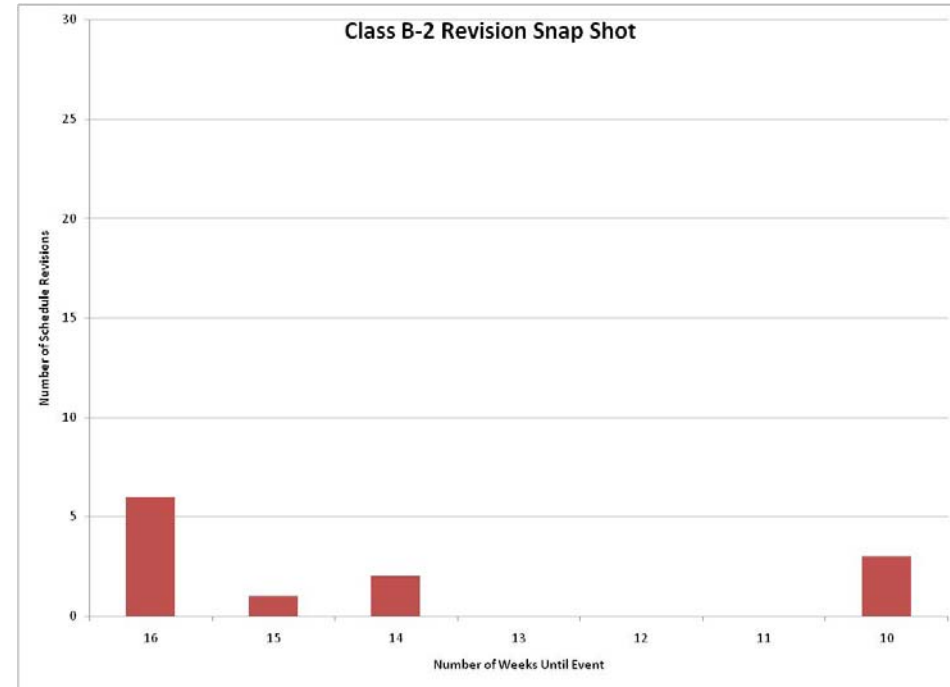
- Appraisal operating plan/schedule revisions stored in repository
  - Utilized configuration management to track revisions
  - Revisions to plan made by appraisal team members and by lead appraiser
- Revisions to operating plan tracked to analyze planning areas in need of improvement
- Revisions were assigned a “reason” and “sub-reason” to document the revision’s basis:
  - Reasons:
    - Interview changes, schedule changes, logistical changes, or unknown
  - Sub-reasons:
    - Changes due to people, events, status, logistics, or unknown
- Revisions were also analyzed in relation to time (weeks until appraisal event)
- Data displayed trends
  - Root cause analysis was used to explain the data in order to implement an appropriate improvement plan
  - Planning was then improved to decrease the number of plan revisions and to create an optimal appraisal operating plan for both the appraisal team and the appraisal participants

# Operating Plan Data



# Lesson 1: Plan the Big Stuff Early

- Plan early for the big aspects of the events
  - Plan specific details as event nears
- Do not capture too many details too early
  - Interviewees change and conflicts arise often
- Apply lessons you learn during one event immediately to the planning for the next event
- Expect volatility to decline over time
  - Less dramatic changes in focus, personnel, etc.
  - Impossible to eliminate volatility entirely

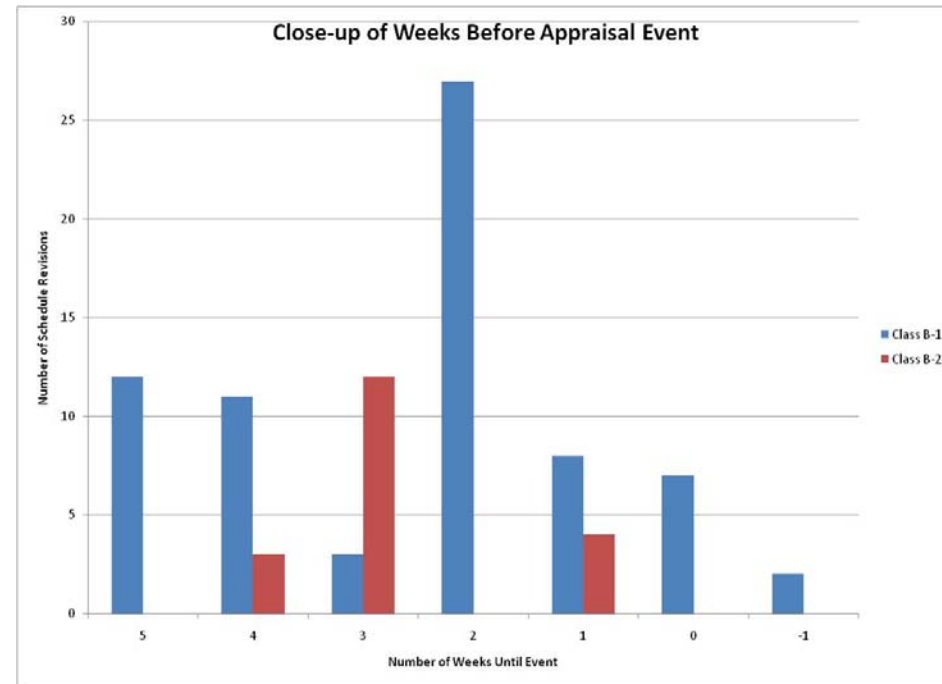


- Scheduling for Class B-2 began during the Class B-1
  - Schedule created 16 weeks before actual event

Plan early, but do not plan in excess!

# Lesson 2: Late Planning Leads to More Last Minute Changes

- “Don’t wait until the last moment to be fully prepared”
  - Schedule calendar events far in advance
  - Trained or experienced interviewees more likely to hold to the schedule of future events
- Identify risk factors, such as:
  - Interviewees who participate in multiple interviews
  - Appraisal team members who want to attend related mini-team interviews
  - Interviews that are likely to bring up many questions



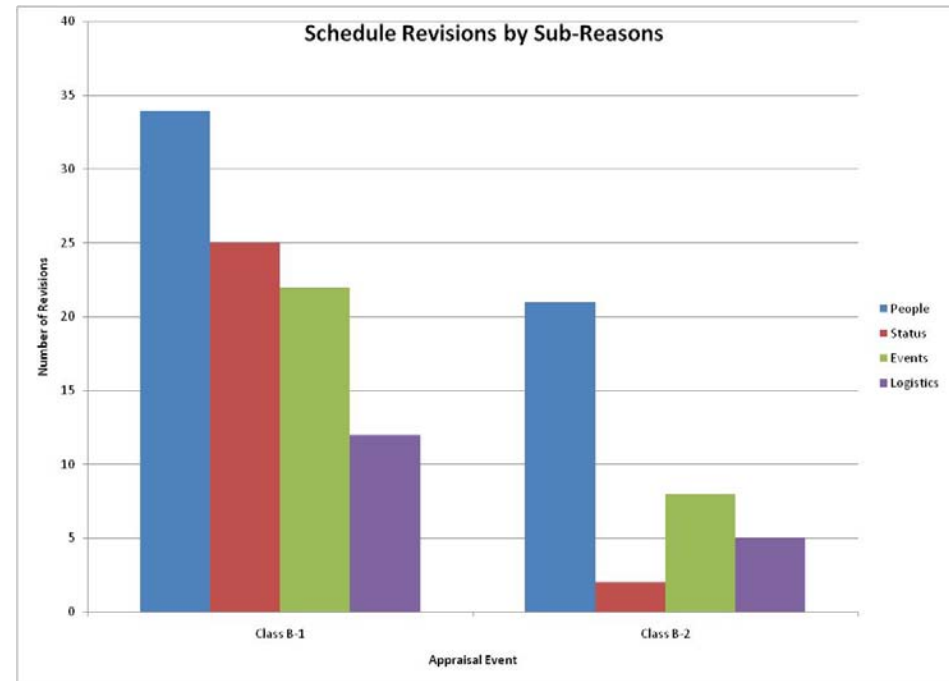
- Changes to operating plan peaked 2-3 weeks before events
  - Peak for B-2 significantly lower than B-1 due to earlier planning

Identify risks early that could affect your schedule!



# Lesson 3: Appraisal Participants Introduce the Most Changes

- Make CMMI “easy” for programs and participants
  - Work around major program events and milestones
  - Schedule interviewees at times and locations convenient for programs
  - Meet early or late if necessary
  - Risk-based approach: deal with higher risk items first
- “Mock Interview” training
  - Prepare participants
  - Reduce “scare factor”



- In both events, appraisal participants had greatest impact on schedule revisions
  - Class B-2 focused more on scheduling to the program vs. to the appraisal, thus less revisions

Our business is supporting the warfighter—not performing appraisals!

# General Lessons

## Early Infrastructure Identification

- Schedule conference rooms as early as possible
  - Reserve large rooms for appraisal team work area and big interviews
  - Schedule rooms and time slots for “make-up” interviews
- Ensure proper network bandwidth for meeting rooms
- Create seating charts for events
  - Collocate related mini-teams, make information flow easy

## Make Process as Easy as Possible

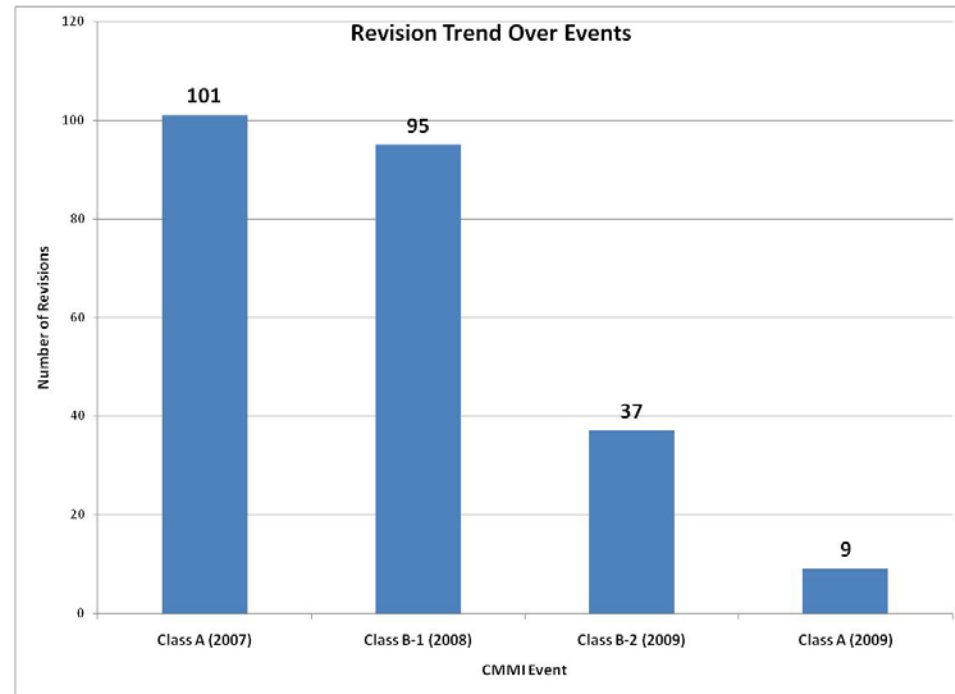
- Find a person not on the appraisal team to send invitations to interviewees and to receive responses
  - Hard to process responses and participate on appraisal team
  - Follow e-mail invitations with calls and personal visits
- Don't make interview titles or numbers too complicated
  - Let interview #9 happen before interview #1



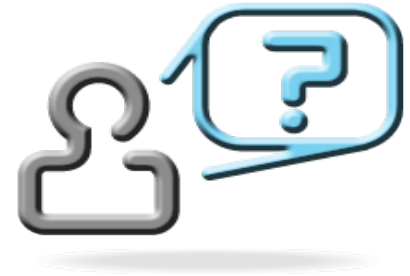
# Summary

- Plan the big stuff early
- Late planning leads to more last minute changes
- Appraisal participants introduce the most changes to an operating plan
- Identify essential appraisal infrastructure early
- Make appraisal and planning process as easy as possible

- Through root cause analysis and process improvement, the plan revisions decreased dramatically by the completion of the Level 5 Class A



# Questions and Answers



# Presenter Biographies

- Courtney Walsh is a recent graduate of Rochester Institute of Technology in Rochester, New York. She graduated with a B.S. and M.E. in Mechanical Engineering with a concentration in Aerospace. After graduating, she came to work for Raytheon Missile Systems in Tucson, Arizona in the fall of 2008. Courtney works in the Quality & Mission Assurance's Enterprise Performance Advancement group aiding in CMMI Level 5 activities as well as conducting AS-9100 internal audits. During her studies, Courtney was privileged to work for National Semiconductor as an etch development engineer running experiments in the fabrication laboratory, for Sikorsky Aircraft Corporation as a systems engineer on the S-76D helicopter, and for Delphi Corporation as a development engineer in the variable valve actuation group. At Sikorsky, she contributed in the re-engineering of the emergency blow-down equipment for the S-76D. Courtney may be reached at +1.520.794.1883 or [Courtney.Walsh@raytheon.com](mailto:Courtney.Walsh@raytheon.com).
- Brad Bittorf is currently responsible for CMMI appraisal logistics at Raytheon Missile Systems in Tucson, Arizona. Brad is a member of Quality & Mission Assurance's Enterprise Performance Advancement group. His ten years at Raytheon have been centered on process deployment and process improvement, with a little bit of software mixed in. (That follows 16 years as a software and systems engineer at Rockwell Automation and E.F. Johnson Company, where he was a resistor of change.) Brad holds a B.S. in Applied Computer Systems from the University of Wisconsin at River Falls. He shares three patents for redundant and robust industrial control and communication systems. Brad has served as a member of CMMI and SW-CMM appraisal teams. He serves on the board of the International Lilac Society, and is a frequent science fair judge. Brad may be reached at +1.520.545.8035 or [bjbittorf@raytheon.com](mailto:bjbittorf@raytheon.com).