

# **DHS Office of Procurement Operations**



**Presented by:  
Soraya Correa, Director**

# Office of Procurement Operations (OPO)

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## *Mission ~*

*We will obtain the best value products and services for our DHS customers. We will be innovative and continuously improve our processes for managing and implementing acquisitions. We will support the mission, ensuring conformance with law and preserving the public's trust.*

# About OPO

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- *Provides grants/federal assistance management, procurement, and acquisition management services to various DHS directorates and organizations reporting to the Office of the Secretary;*
- *Provides a full range of acquisition services for department-wide acquisition initiatives identified by both the Chief Information Officer and several strategic sourcing commodity councils within DHS;*
- *Established as the eighth Head of Contracting Activity (HCA) with the most diverse customer base in DHS;*
  - *Committed to establishing our organization as a leader in the effective and efficient delivery of acquisition services in support of the DHS mission.*

# Office of Procurement Operations

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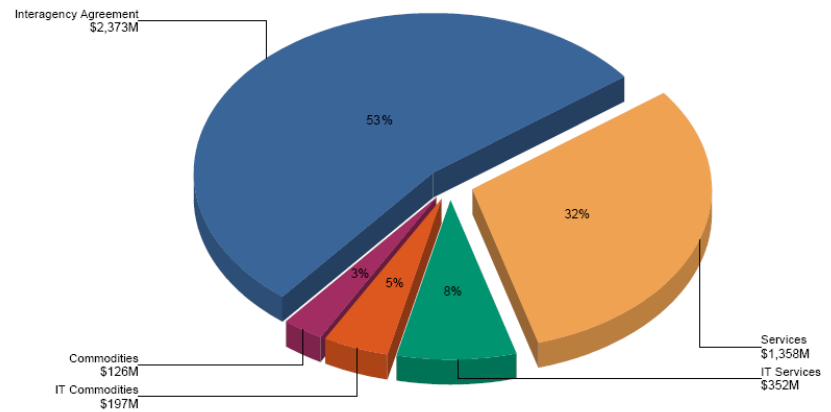
The Office of Procurement Operations (OPO) takes pride in supporting the needs of its diverse and unique customer base. Our customers include:

- Under Secretary for Management (includes the CIO, CSO, CAO, CHCO and CPO)
- Chief Financial Officer (CFO)
- Under Secretary National Protection & Programs
- Under Secretary Intelligence & Analysis
- Under Secretary Science & Technology
- Director Domestic Nuclear Detection Office
- Director Citizenship & Immigration Services (CIS)
- Assistant Secretary Health Affairs/ Chief Medical Officer
- Director Operations Coordination
- Director Counter Narcotics Enforcement
- Ombudsman Citizenship & Immigration Services
- Chief Privacy Officer
- Civil Rights & Civil Liberties Officer
- Assistant Secretary Policy
- General Counsel
- Assistant Secretary Legislative Affairs
- Assistant Secretary Public Affairs
- Inspector General

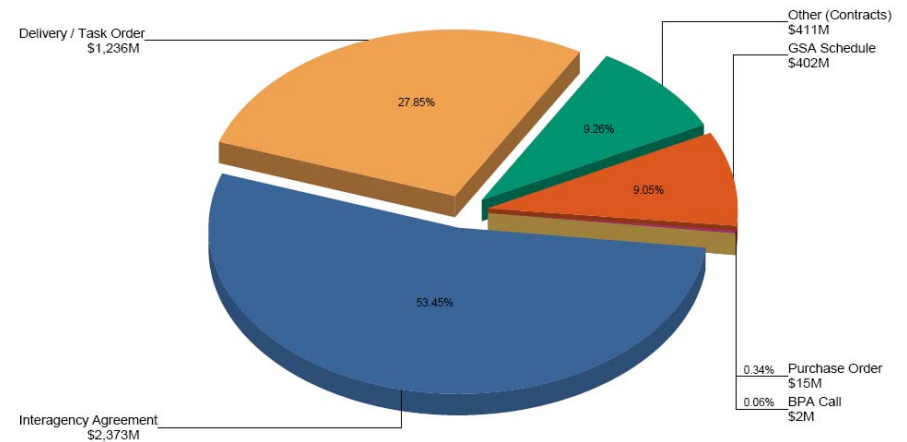
# FY 2007 Acquisition Summary

Source: FY2007 PRISM DATA  
as of October 9, 2007

## What OPO Bought



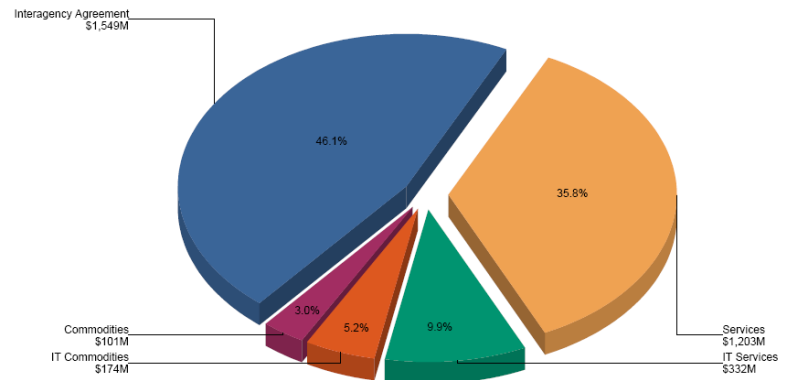
## How OPO Bought



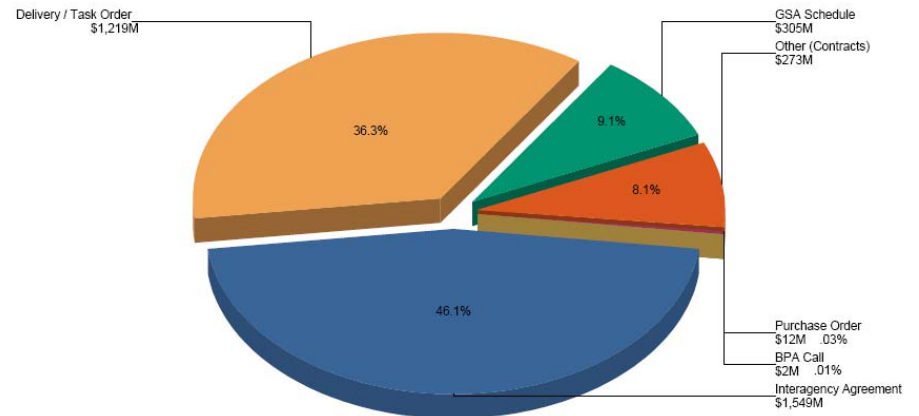
# FY 2008 Acquisition Summary

Source: FY2008 TO 08/31  
PRISM DATA as of 9/9/2008

## What OPO Bought



## How OPO Bought



# Challenges

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- *Provide full range of acquisition support to 35 DHS program offices through a unified “One DHS” program;*
- *Diverse and wide range of requirements;*
- *Fast-paced environment / quick response capability;*
- *High-visibility acquisitions of interest to public, media, and industry;*
- *Hire and retain a professional, motivated workforce.*

# In the Spotlight

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- *Scrutiny*

- *Congress*

- *Media*

- *Industry*

## Plan to Cut Federal Security Unit Decried

By [Mary Beth Sheridan](#) Washington Post Staff Writer  
Thursday, June 21, 2007; Page A01

The Bush administration wants to overhaul the troubled federal buildings, cutting personnel and giving a bigger role to private contractors in fighting the plan, saying that it could leave government employees

## Homeland Security Contracts Abused

Report Finds Extensive Waste and Misspent Funds  
By [Robert O'Hanlon](#) and [Spencer S. Hsu](#)  
Washington Post Staff Writers  
Thursday, June 27, 2006; Page A01

## Costs Rocket As DHS Runs Up No-Bid Contracts

\$2 Million to \$124 Million

By [Robert O'Hanlon](#)  
Washington Post Staff Writer  
Thursday, June 27, 2006; Page A01

The project started in 2003 with a contract to help the new Department of Homeland Security quickly get its intelligence operation up and running.

Over the next year, the cost of the no-bid arrangement with consultant [Booz Allen Hamilton](#) soared by millions of dollars per month, as the firm provided analysts, administrators and other contract employees to the department's [Information Analysis and Infrastructure Protection](#) offices.

By December 2004, payments to Booz Allen had exceeded \$30 million -- 15 times the contract's original value. When department lawyers examined the deal, they found it was "grossly beyond the scope" of the original contract, and they said the arrangement violated government procurement rules. The lawyers advised the department to immediately stop making payments through the contract and allow other companies to compete for the work.

But the competition did not take place for more than a year. During that time, the payments to Booz Allen more than doubled again under a second no-bid arrangement, to \$73 million, according to internal documents, e-mail and interviews.

The arrangements with the [McLean](#) consulting firm, one of the nation's largest government contractors, illustrate a transformation in the way the federal government often gets its work done: by relying on private, sometimes costly consultants to fill staffing shortfalls in federal agencies.

Contracting specialists said companies are increasingly being called upon to handle duties once considered appropriate only for government workers. And because the number of federal procurement workers responsible for overseeing spending has not kept pace, the spending on such contracts often soars far beyond approved estimates, the specialists said.

million-dollar surge in federal contracting to bolster domestic defenses in the wake of the Sept. 11, 2001, attack. The surge has been marred by extensive waste and misspent funds, according to a new bipartisan congressional report.

The report says that since the Homeland Security Department's creation in 2003, an explosion of no-bid deals and a critical shortage of trained government contract managers have created an environment ripe for abuse. Based on a comprehensive survey of government audits, 32 Homeland Security Department contracts worth a total of \$34 billion have "experienced significant wasteful spending, or mismanagement," according to the report, which is slated for release today and was obtained in part from the Washington Post.



# Oversight

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- *House and Senate*
  - *Committees / Subcommittees*
- *Government Accountability Office (GAO)*
- *Inspector General (IG)*
- *Office of Federal Procurement Policy (OFPP)*
- *DHS Oversight*
  - *Chief Procurement Officer (CPO)*

# Internal OPO Oversight

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- *Internal OPO Oversight*
  - *Policy, Oversight and Customer Support Division*
    - *Compliance with FAR, HSAR, HSAM, DHS Management Directives, Internal OPO Policies/Procedures*
- *Mandatory Annual Ethics Training*
- *Mandatory Annual Security Training*

# Our Customer Service Creed

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*We will work in partnership with our customers to ensure they get the goods and services they need to meet their mission needs.*

*We will work together to identify and implement the best business solutions available to satisfy requirements.*

*We will continuously communicate with customers, re-prioritize workloads to meet special needs and, most importantly, establish mutually agreeable transaction milestone schedules.*

# Our Customer Service Creed

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*We will continuously collaborate to ensure all stakeholder needs are considered and come to bear on our ultimate procurement solution.*

*As both business advisors and stewards of our customers' procurement dollars, we have an obligation to work with them to develop smart acquisition strategies that are realistic, achievable and in full conformance with laws and regulations.*

# Conclusion

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*We are proud of our membership in the DHS acquisition community and the work we do each day to support the men and women who secure our homeland.*

*Soraya Correa  
Director, Office of Procurement Operations*