



NORTHROP GRUMMAN

DEFINING THE FUTURE



How Six Sigma Organizations Implement CMMI Level 5

CMMI Technology Conference & User Group
17-20 November 2008

Rick Hefner, Don Corpron, Dave Miner
Northrop Grumman Corporation

Alice Parry, Raytheon Corporation

- **CMMI and Six Sigma are two well-known process improvement approaches with strong synergies**
- **When an organization knows the tools and methods of Six Sigma, organizational and project implementations take a more customer-focused perspective, and often yield greater value than traditional Level 5 implementations**
- **In this presentation, two leading Six Sigma and CMMI Level 5 organizations will share the ways in which Six Sigma has shaped their high maturity practices**

- **A Tale of Two Organizations**
- **Six Sigma Approach for Quantitative Management**
- **Example**

A Tale of Two Organizations

Organization A



- 200 people, one building
- 10 projects for 3 clients; all fixed-price; all developing banking SW
- Deployed ML5 practices as a competitive discriminator during organization stand-up

Organization B



- 18,000 people, offices in all 50 states
- 200+ projects for 20+ clients; fixed-price, cost-plus, LOE; SE, SW, HW, services
- CMMI ML5, ISO 9000, AS9100, etc.; continuously re-organizing and acquiring new pieces of the organization

How might their high maturity practices vary?

Organization A

- Organizational goals – make a profit (productivity, low fielded defects)
- Project goals – same as the organizational goals
- Organization builds baselines and models around productivity and defects
- Projects select peer review and testing subprocesses for quantitative management
- Projects follow CMMI practices

Organization B

- Organizational goals – satisfy shareholders (growth, stability)
- Project goals – all different because of different domains, different customer needs
- Organization builds baselines and models around productivity and defects
- Projects select a wide variety of subprocesses (e.g., training delivery, action item closure, estimation, field support, etc.)
- Projects follow Six Sigma approach

Focus in a Six Sigma Organization



- **Are you measuring the “right things”?**
- **How do you know what’s right?**
- **Stay focused on getting your product to your customer as promised!**
- **Budget and monitor the value-producing processes.**
 - The ones that transform inventory into finished product

“Things” flow through a process



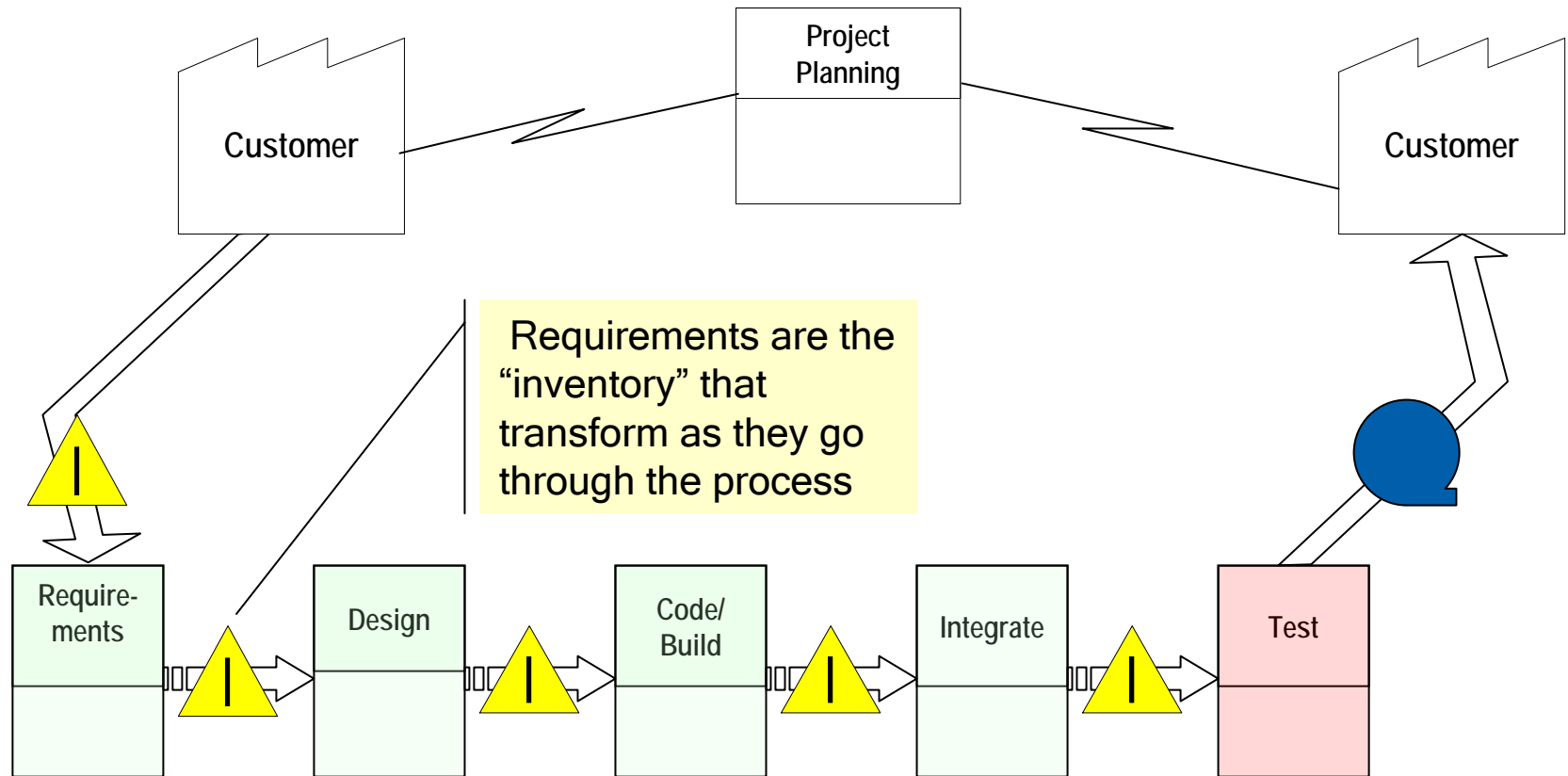
The flow of requirements through the processes is our chief concern

“Things” are what customers pay for...

- In manufacturing, materials are the things
- In design and development, requirements are the things
- In services, external Customer needs are the things
- In administration, internal Customer needs are the things

Identify the Project's Value Stream

- The transformation of requirements into product features and functions for which Customers pay money



Identify the Measures



For each value-added or value-producing process...

- Identify what constitutes the “inventory”
- Identify how the “inventory” is measured
- Establish the measure for the rate of transforming the “inventory” into “product”

- **Collect data for each value-added, value-producing subprocess**
- **Collect at regular intervals**
 - Use voice of the process
- **Analyze the data**
 - Establish the statistical understanding
 - This is the “Process Performance Baseline”
- **Compare against the allocated budget (subprocess capability)**



Assess the Overall Ability to Achieve

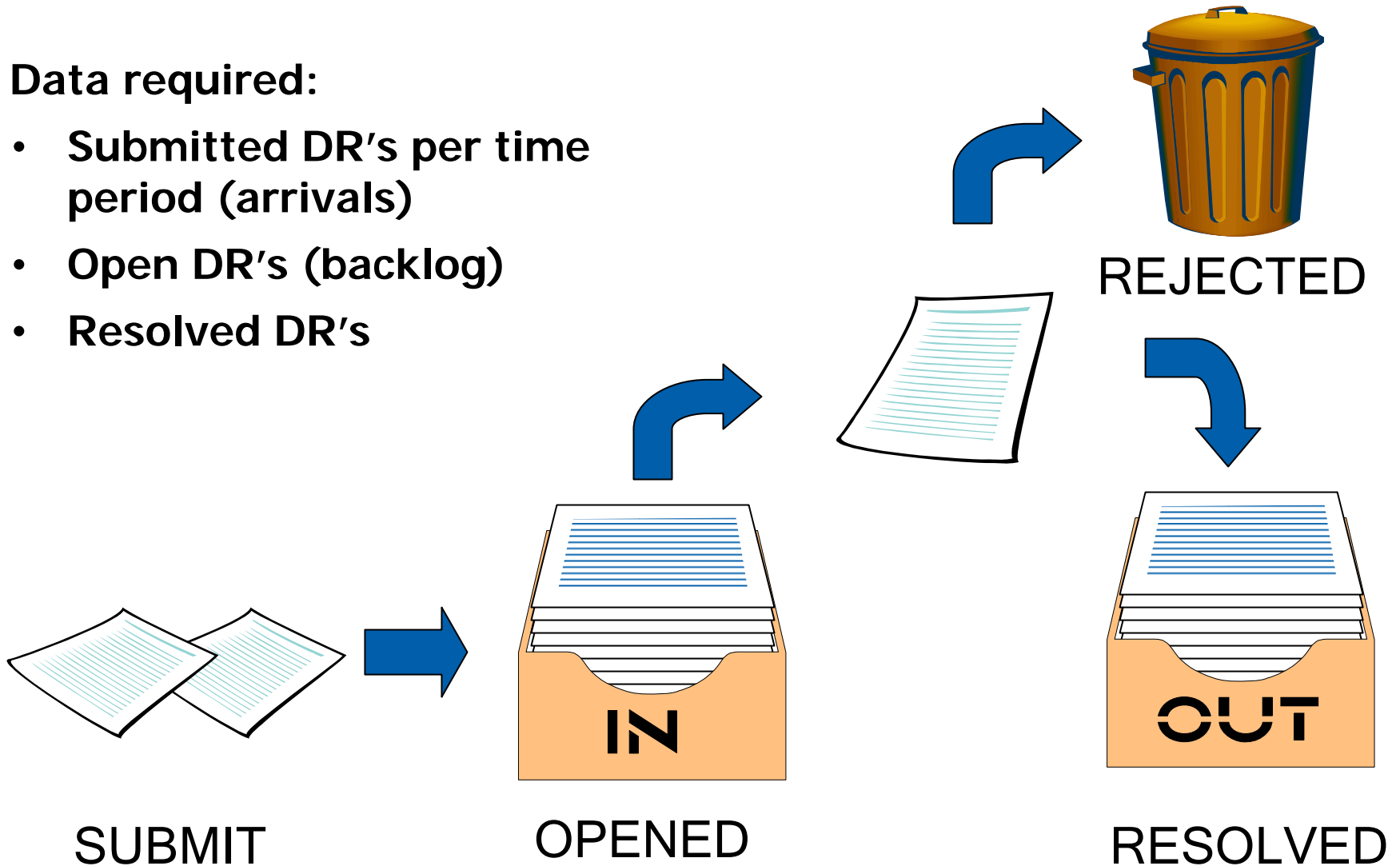


- **Incorporate the data from the “statistical understanding” into the process map**
 - The Process Performance Model
- **Run simulations to assess the project’s ability to “get there from here”**
- **Identify needed improvements**
 - Use the simulation to make decisions

Example – Discrepancy Reports

Data required:

- Submitted DR's per time period (arrivals)
- Open DR's (backlog)
- Resolved DR's



Categorize DR's



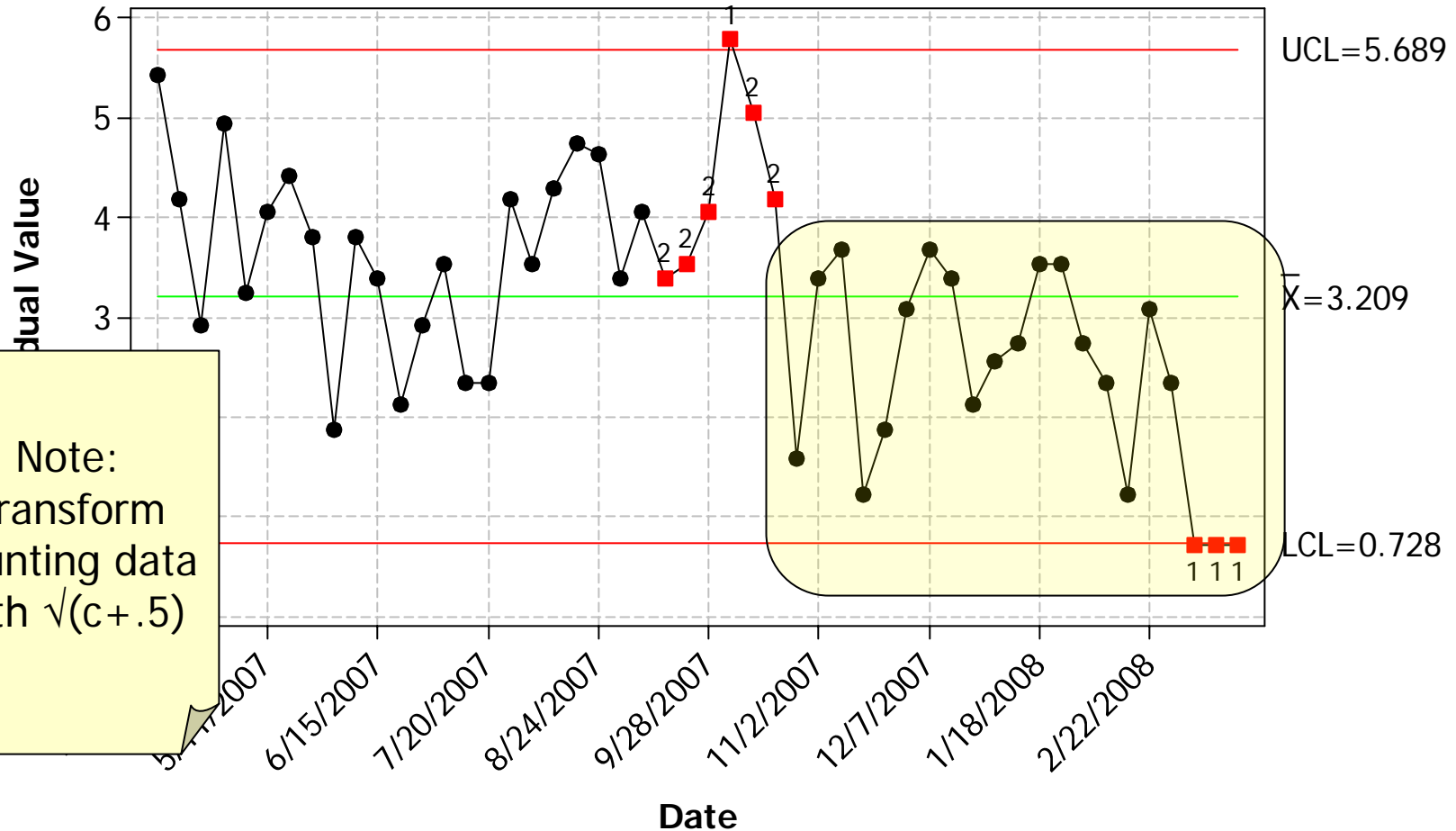
1. Complete Failure: **System crashes**
2. Partial Failure: **Required functionality does not work, and no workaround**
3. Partial Failure: **Required functionality does not work, but a workaround exists**
4. Cosmetic: **Defect does not materially affect any functionality**

Collect a time series of measurement data about DR submittals

Date	Submittals	Resolved	Open
4/6/2007	4	0	4
4/13/2007	7	2	9
4/20/2007	6	3	12
4/27/2007	12	6	18
5/4/2007	13	:	:
5/11/2007	19	:	:

Analyze the **Submittal** data with a control chart

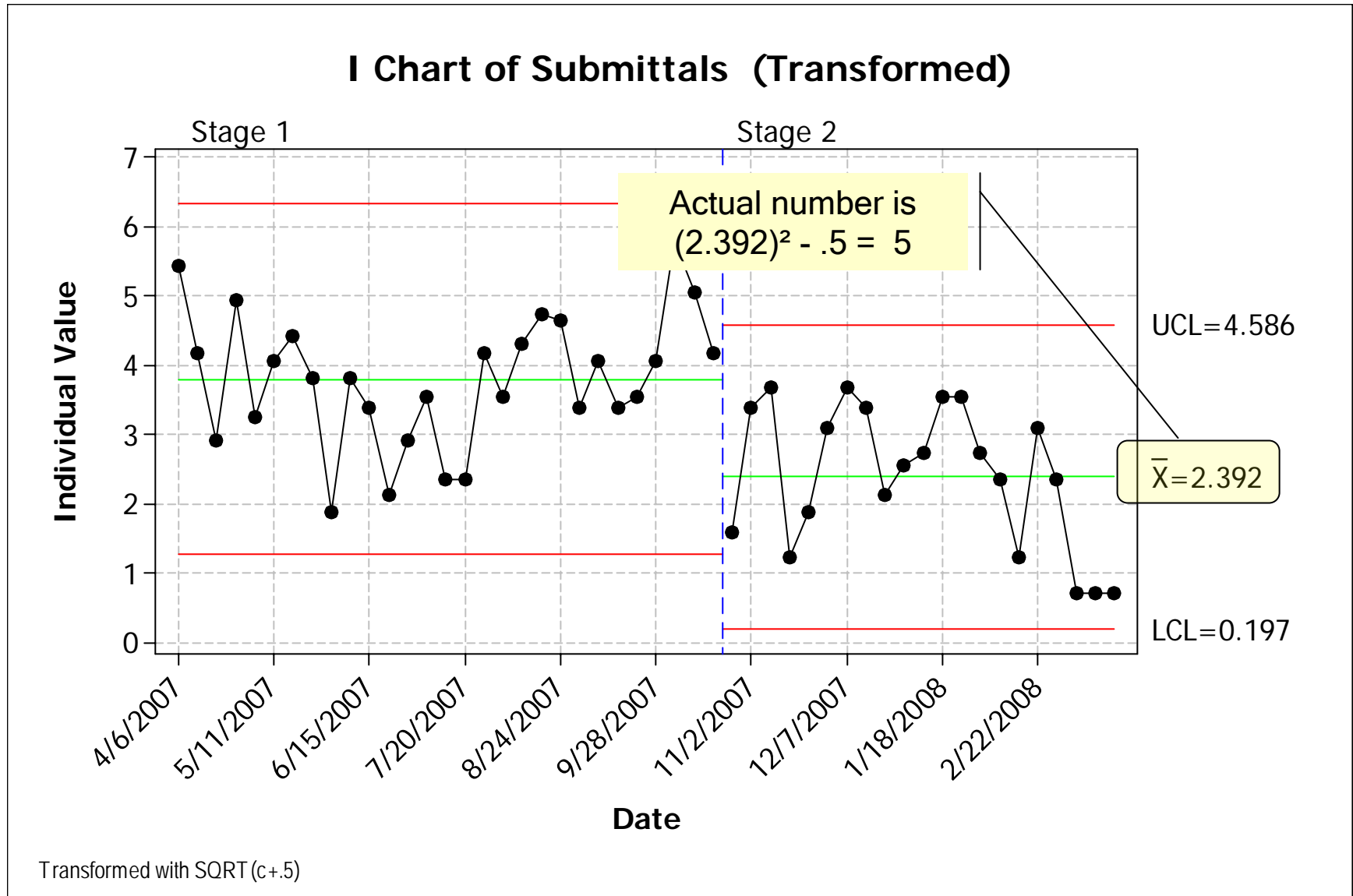
I Chart of Submittals (Transformed)



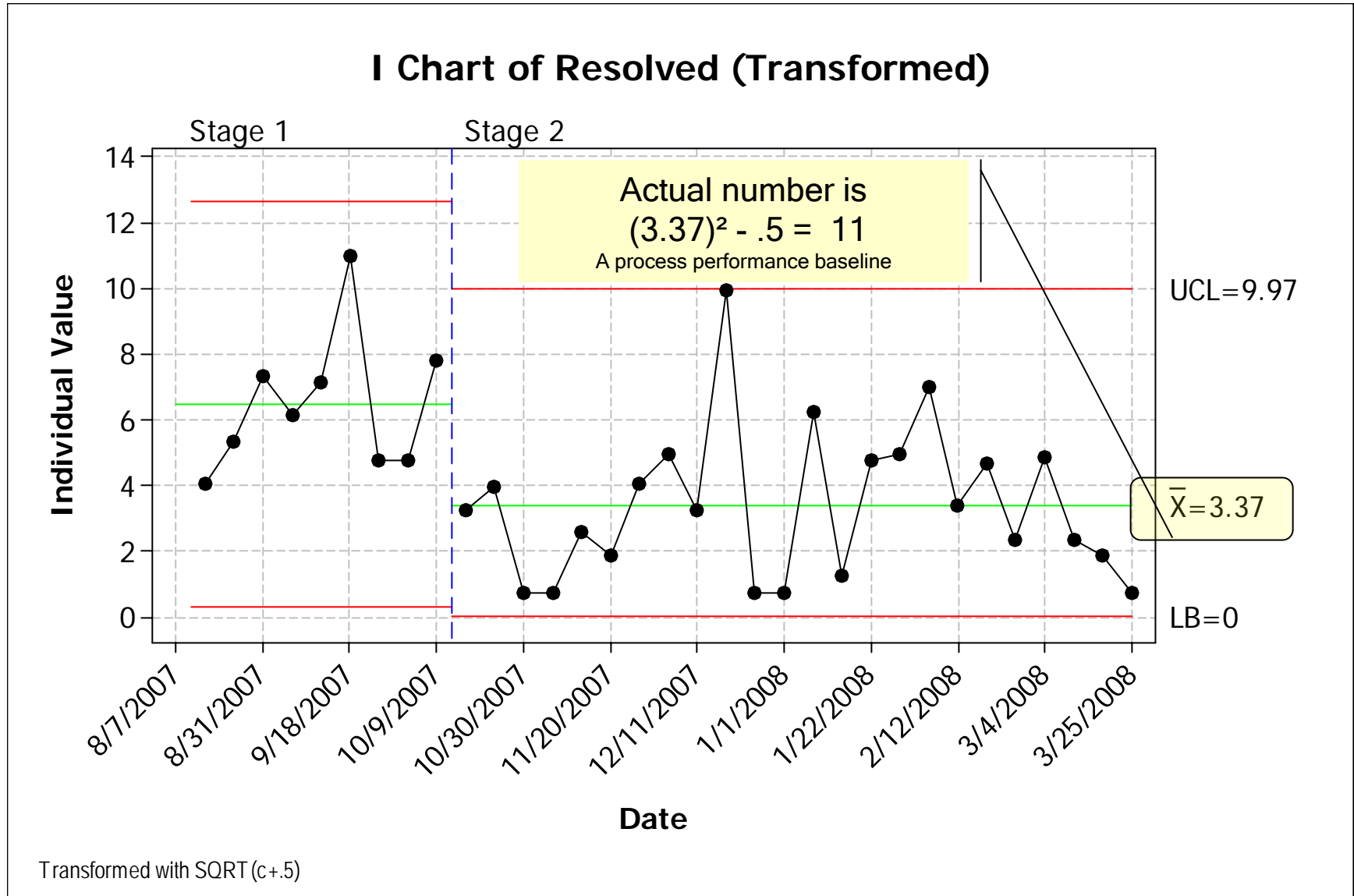
Note:
Transform counting data with $\sqrt{(c+.5)}$

Transformed with SQRT(c+.5)

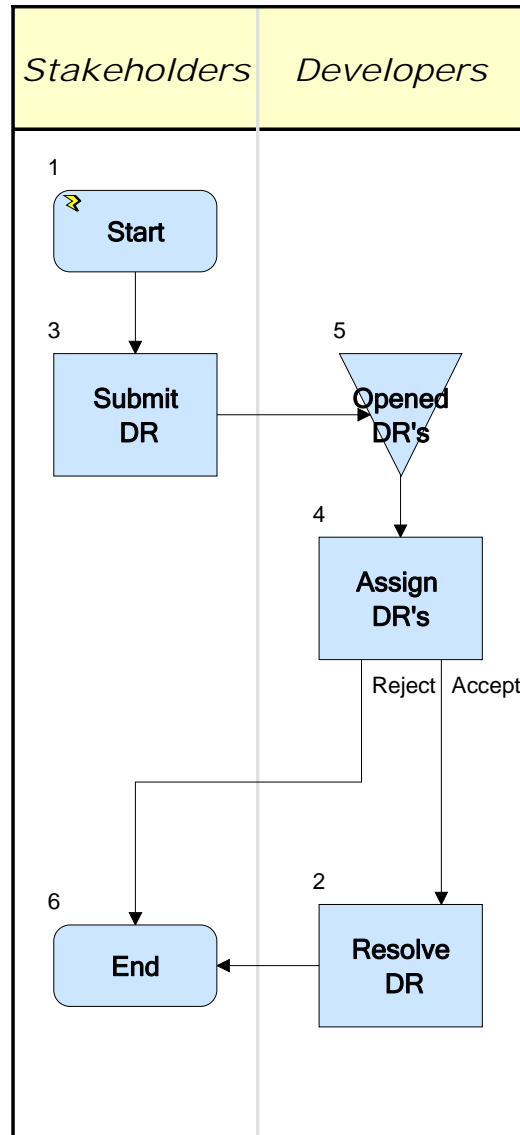
A shift took place about October 26; use current performance



Likewise, analyze **Resolved** with a control chart

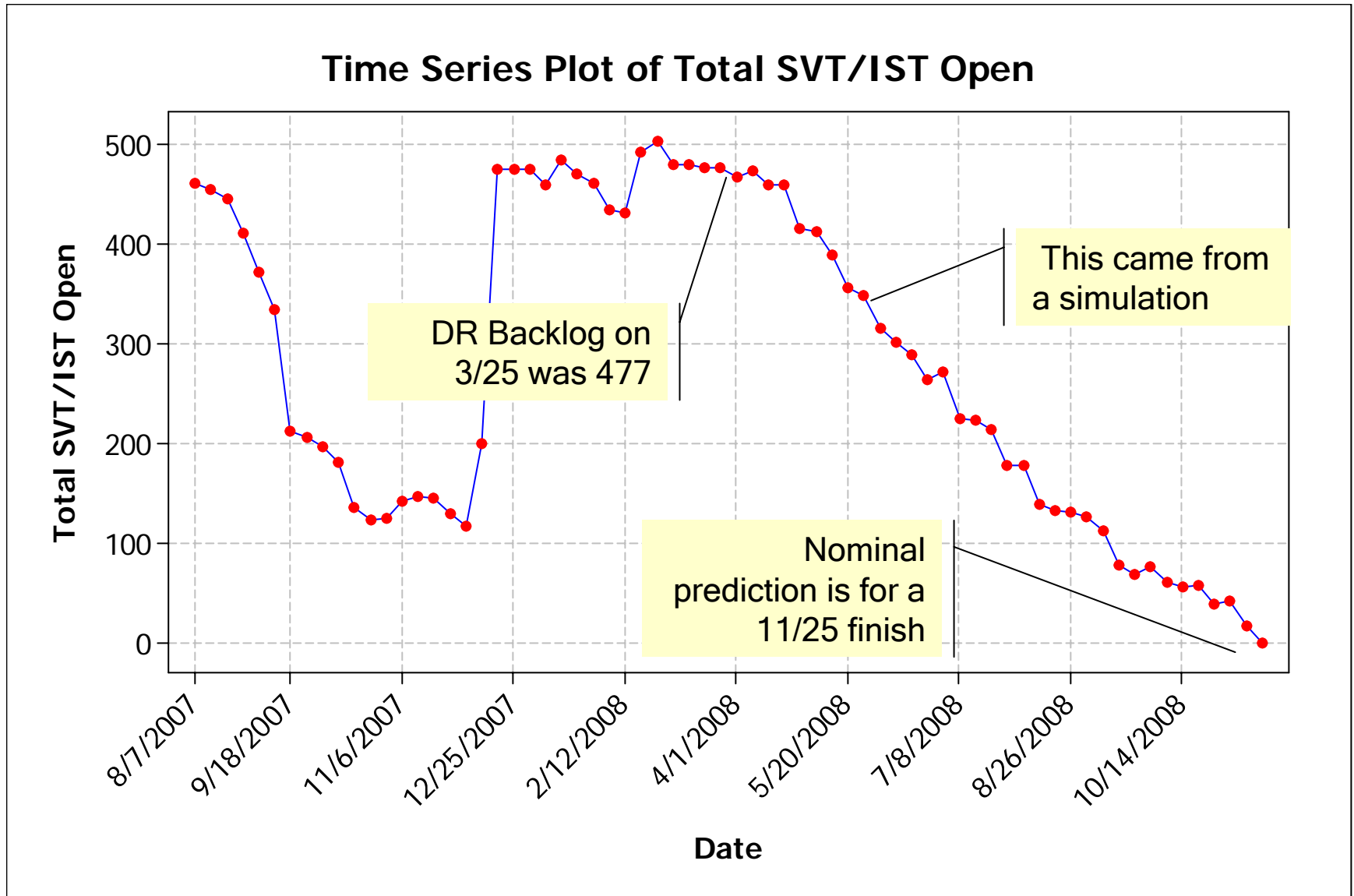


Simulate the process using the data

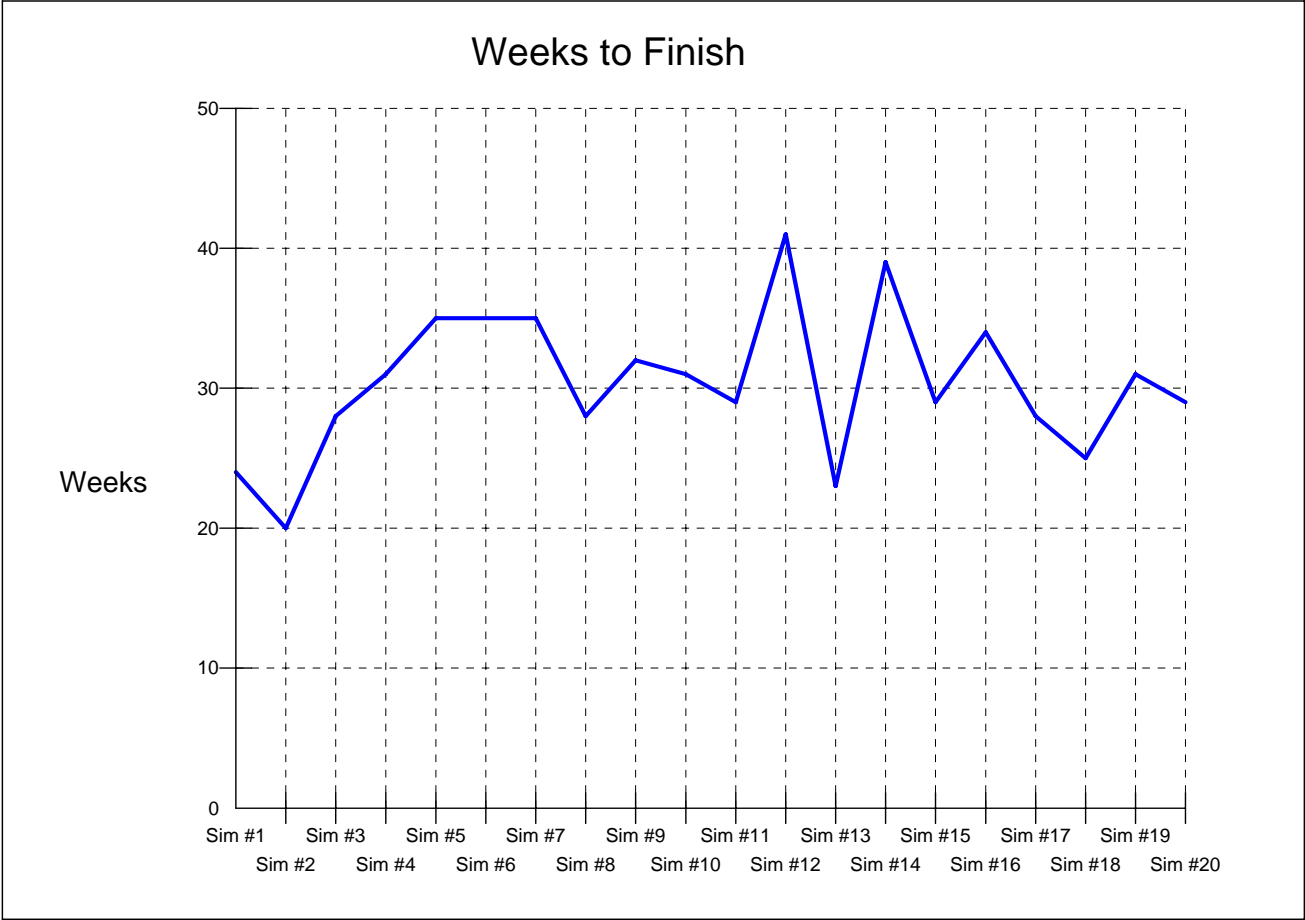


- **In other words, Create a “Process Performance Model” using the “Process Performance Baselines”**
- **Model adjustments may include:**
 - “Inventory” arrival rates
 - “Transformation” rates
 - Staff levels and attrition
 - “Standard” work schedule

Analyze the open DR's with a time series chart

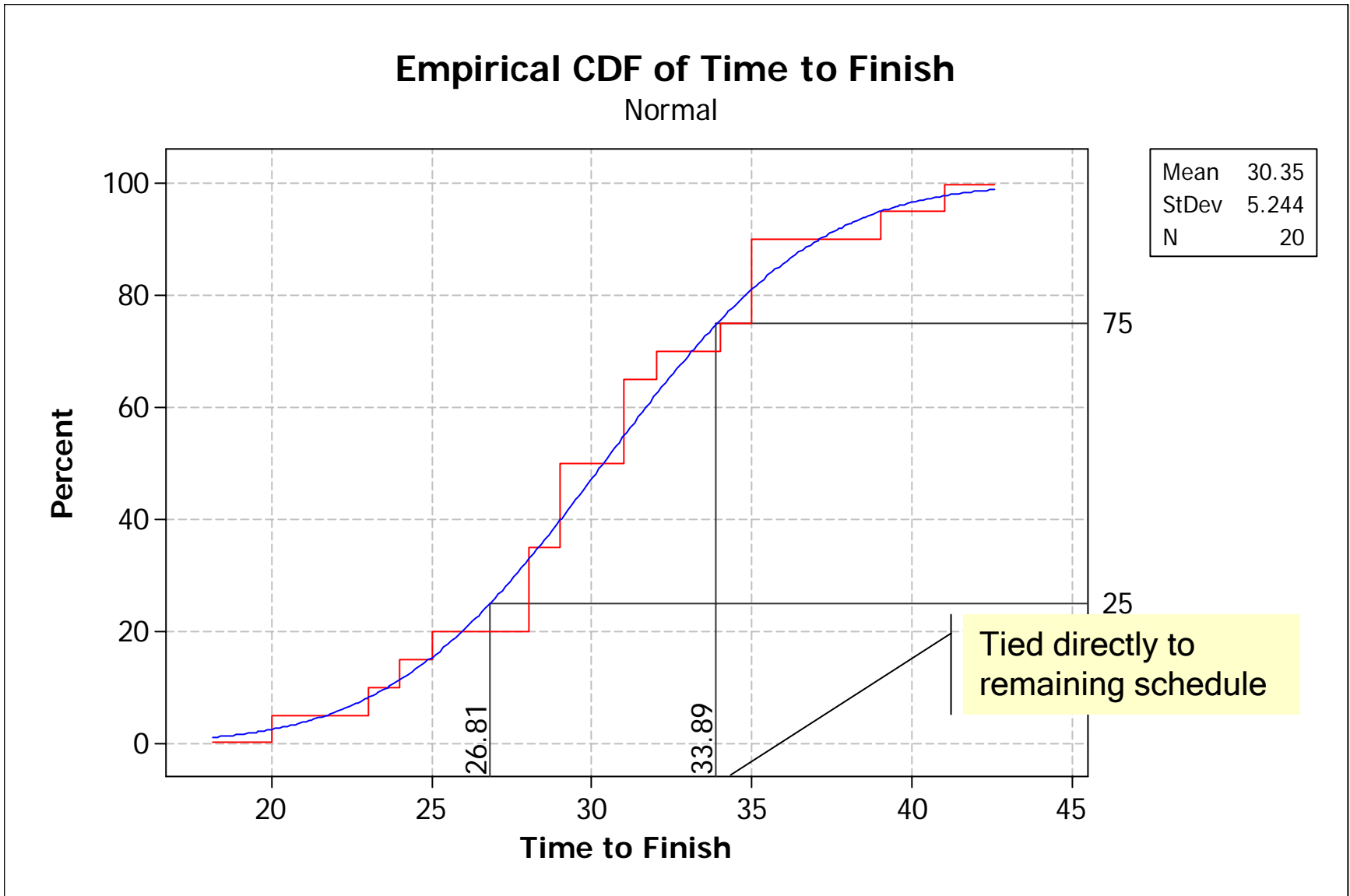


Simulate the DR work-off



Sim #1	Sim #2	Sim #3	Sim #4	Sim #5	Sim #6	Sim #7	Sim #8	Sim #9	Sim #10	Sim #11	Sim #12	Sim #13	Sim #14	Sim #15	Sim #16	Sim #17	Sim #18	Sim #19	Sim #20
24	20	28	31	35	35	35	28	32	31	29	41	23	39	29	34	28	25	31	29

Analyze the results with a CDF





- **If defect arrivals and resolution stay “as is”; defects will not add risk to the end date**
- **Complete similar analysis for the other value-producing processes**



- Are you “Getting there from here”?
- Understand what produces “value” for the customers
- Set performance budgets
- Measure the value-producing processes
- Model and analyze performance