Marine Corps Systems Command Mission:

- To serve as the Commandant’s principle agent for acquisition and sustainment of systems and equipment used by the Operating Forces to accomplish their war-fighting mission.

“Doing Things RIGHT… Doing RIGHT things!”
Mr. William C. Randolph
Assistant Commander of Contracts
Marine Corps Systems Command
Contracts Directorate Mission

To contribute to the war fighting mission of the United States Marine Corps by providing quality, timely, cost-effective and value-added procurement solutions to our Marine Corps customers; all while being diligent and faithful stewards of the taxpayers dollars and trust.
How To Market Your Business

- Identify Your Customer
- Determine Customer Needs
- Determine Buying Policies And Practices
- Make Capabilities Known
- Follow Up
How To Market Your Business

- Identify Your Customer
Doing Business With The Marine Corps

- Marine Corps Base Quantico (MARCORSYSCOM), VA
  - Our primary location
  - Composed of ten purchasing branches
    - provide support to the Commanding General
    - 8 Product Group Directors, 1 Program Executive Officer
  - confirm the location of your party before visiting

- Woodbridge, VA –
  - Program Manager for the Expeditionary Fighting Vehicle
  - Contracting Officer, Program Manager, and Contractor are all co-located

- Orlando, FL - Program Manager for Training Systems (PMTRASYS).

- Camp Pendleton, CA - Marine Corps Tactical Systems Support Activity (MCTSSA).
How To Market Your Business

- Determine Customer Needs
Identify Marine Corps Systems Command Program Office that Purchase your Products or Services

PG09 – Operational Forces Systems (OFS)

a. Newly organized Product Group
b. Updates will be added to the website as they come available
Identify Marine Corps Systems Command Program Office that Purchase your Products or Services

INFORMATION SYSTEMS & INFRASTRUCTURE
Product Group PG 10

Product Group Director

Total Force Information Technology Systems (TFITS)

Ops Cell

SBT

Strategic Business Team SB 10

Marine Corps Network & Infrastructure Services (MCNIS)
PMM 102

Computing Platforms and Services (CPS)
Identify Marine Corps Systems Command Program Office that Purchase your Products or Services
Identify Marine Corps Systems Command Program Office that Purchase your Products or Services

CINS
Communications, Intelligence, & Networking Systems
Product Group PG 12

PGD
Ops Cell

Intel Systems (INTEL)
PMM 123

Strategic Business Team SBT 12

CINS

PM

Communications & Networking Systems (CNS)
PMM 122

SBT
Identify Marine Corps Systems Command Program Office that Purchase your Products or Services

Infantry Weapons Systems
Product Group PG 13

Anti-Armor Systems (AAS)
PMM 133

PM

PGD
Ops Cell

PM

Infantry Weapons (IW)
PMM 132

PM

Recon & Amphibious Raids (RAR)
PMM 131

Optics and Non-Lethal Systems (ONLS)
PMM 135

PM

SBT

Marine Expeditionary Rifle Squad (MERS) PMM 134

Strategic Business Team SBT 13
Ground Transportation & Engineer Systems
Product Group PG 15

Expeditionary Power Systems (EPS) PMM 153

PGD
Ops Cell

PM

Motor Transportation (MT) PMM 151

GTES

PM

Engineer Systems (ES) PMM 152

PM

Strategic Business Team SBT 15

PM

Mine Resistant Ambush Protection Systems (MRAPS)
Combat Equipment & Support Systems
Product Group PG 16

Chemical, Biological, Radiological & Nuclear Defense Systems (CBRN) PMM 163
Test, Measurement, & Diagnostic Equipment (TMDE) PMM 161
Infantry Combat Equipment (ICE) PMM 162

PGD

PM

PM

PM

SBT

Strategic Business Team SBT 16
PG15 - PM Power:


http://www.marcorsyscom.usmc.mil/sites/pmeeps/
Information on current and upcoming Marine Corps programs and requirements are at http://www.marcorsyscom.usmc.mil/Vendor/.

Competitive solicitations are available electronically on the Navy Electronic Commerce Online (NECO) website at www.neco.navy.mil.

Register with ORCA

–https://orca.bpn.gov

Determining Customer Needs
Register with Wide Area Workflow
  – https://wawf.eb.mil

***Remember You Must Obtain a Taxpayer Identification Number (TIN) http://www.irs.ustreas.gov
Doing Business With The Marine Corps

Navy Electronic Commerce Online (NECO) – https://www.neco.navy.mil

Determining Customer Needs
Doing Business With The Marine Corps

Federal Business Opportunities
–www.fedbizopps.gov
Doing Business With The Marine Corps
### Vendors

#### Federal Business Opportunities

**DoD**

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**Vendors Links**
- Federal Acquisition Regulation (FAR)
- Vendor Feedback Email
- Vendor Notification Service
- Vendors User Guide

**General Information**
- SOC Compliance
- Interface Description Overview
- Management Responsibility
- Frequently Asked Questions

**Contact Information**
- Email: the.support@amc.gov
- Phone: 677-742-3778 ( Toll Free )

**FedBizOpps Home**
- FedBizOpps Home
- FedBizOpps Buyers
## Postings of DON By Office

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<th>Office</th>
<th>Location</th>
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<td>Naval Supply Systems Command</td>
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<td>Naval Support Activity Mid South</td>
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<td>Naval War College</td>
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<td>United States Naval Academy</td>
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## Vendors

Federal Business Opportunities

### Postings of United States Marine Corps By Location

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<td>Marine Corps Tactical Systems Support Activity, Camp Pendleton, CA</td>
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</tbody>
</table>
How To Market Your Business

- Determine Buying Policies And Practices
Doing Business With The Marine Corps

- Familiarize Yourself with Federal, DoD, and Marine Contracting Procedures

- Navy Marine Corps Acquisition Regulation Supplement (NMCARS)
  - www.abm.rda.hq.navy.mil

- Federal Acquisition Regulation (FAR)
  - www.arnet.gov/far or http://farsite.hill.af.mil/

- Defense Federal Acquisition Regulation Supplement (DFARS)

Determine Buying Policies & Practices
How To Market Your Business

- Make Capabilities Known
Small and Disadvantaged Business Utilization Program

Department of the Marine Corps SADBU Policy –

- Promote Maximum Utilization of Small Business Concerns in Marine Corps Contracts
- Provide Small Business Concerns Maximum, Practicable Opportunity to Participate as Subcontractors in Prime Contracts Awarded to Major Prime Contractors

Contact the Small & Disadvantaged Business Specialist

Jeraline S. Artis  
Assoc. Director for Small Business  
Marine Corps Systems Command  
Ph: 703-432-3946 / DSN 378-3946  
jeraline.artis@usmc.mil
Questions and Comments

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