Reconnaissance Robotics: The Key to Immediate Assessment & Response to Hazardous Situations
Agenda

- Introductions
- The Recon Scout™
- Driving Need
- Market and Customers
- The Future
- Q & A
The Recon Scout™

ROBOTS
BEFORE
PEOPLE!
Know Before You Go ™
Welcome and Introductions

- Team
  - Alan Bignall, President and CEO
  - The three main inventors/engineers from the University of Minnesota: Ian Burt, Casey Carlson and Andrew Drenner
  - New sales team and resellers led by David Gustafson
  - Strategic “All Minnesota” Based Partners:
    - Ryan Douglas, Manufacturing (MFG Solutions Inc)
    - Mohammed Nouri, Amex Inc - ReconRobotics International
    - Jack Klobucar, Marketing & PR (Value Added Inc)
    - Mary Wilson, C.P.A. - CFO

- The Recon Scout™
The Recon Scout™
The Recon Scout™

- One Pound - Man Portable
- Throwable or Launchable
- One Button Remote Control
- Hardened - Works when Needed Most
- Disposable but Rechargeable
- Simple, Simple, Simple
The Recon Scout In Action
The Recon Scout In Action
Current Distribution

• Direct Sales in the US

• ReconRobotics International outside the US

• US Sales/Distributor partnerships with
  – Raymar CA
  – Pinnacle CA
  – ADS (multiple states)
  – Zistos NY
  – Fischer Safety all states
  – ETG all states
Current Markets

- Local and State Police
- SWAT and Tactical Teams
- International Police and Military
- Fire Departments and Search and Rescue
- Marines
- USSOCOM Fort Bragg
- State Departments of Corrections
Customers

- California
- Arizona
- North Carolina
- New York
- Texas
- Alabama
- United Kingdom
- France
- Spain
- Israel
- Poland
2007 Product Pricing

- Robot Kit $6,500
- Annual Maintenance $1,000
- Command Monitoring Station $2,500
- Replacement robot only $4,500
The Future - Save Lives

- Infrared Sensors
- Chemical Sensors
- Biological Sensors
- Explosive Sensors
- Nuclear Sensors
- Multiple Robots Operating Together
Where You Can See Us

• Star Tribune May 2007
• National Geographic Special Fall 2007
• Discovery Channel - Future Weapons TBD
• Wired Magazine - NextFest 2007 - Los Angeles
• Police.com product write up TBD
Know Before You Go™

Q & A