Adventures in the World’s 2nd Oldest Profession
Marketing Demil Ordnance Scrap

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DEMIL METALS, INC.
Ordnance Scrap Metal Specialists
Marketing Demil 3X Ordnance

• Type and characteristics
• End users perception of Demil Ordnance
• Economies of scale
• Government/industry interface
• Logistical/administrative costs and risks
Swords Into Plowshares
Steel Recycling
Recovered MPPEH (OE) Shapes

NSWC-White Oak

Waterjet Cut MPPEH

Processed NSWC-WO Items

All metal reduced to 3X condition and melted down within weeks.
No chance of another Fontana incident with open items.
Buyer Qualifications Criteria

— Knowledgeable, Qualified Buyer
• Cradle-to-Grave Custody
• Prompt Demil Certificates
• Prompt Certificate of Destruction
• Open QASAS
• Aware of Political Sensitivities
• Small Veteran-Owned Business
DOD Requirements

• File detailed demilitarization plan
• Ordnance demilitarization by recycling within the continental U.S.
• Documented “Chain of Custody” can track and account for all material
• All material handled within EPA & OSHA rules and regulations
• Conduct on site inspections of the recycling processes to ensure compliance with the demilitarization plan
• “End Use Certificate” certifying the recycling and destruction of the material for use as ordnance
Industry Requirements

- Non-hazardous, explosive-free, raw material feed stock
- Homogeneous raw material feed stock to comply with its internal chemistry/size/shape requirements
- Ability to inspect and understand the demilitarization operation that rendered the ordnance to a minimum 3X condition
- Uninterrupted program, once it begins, to maintain reliability of supply
**Military Benefits**

- **MPPEH no longer hazardous**
  - No chance of a Fontana Incident

- **MPPEH no longer identifiable**
  - No chance of a “bomb on I-210”

- **Cradle-to-Grave Chain of Custody**

- **Traceable Certificates**
  - Demilitarization
  - Destruction
In Summary

– Demil Metals is experienced and qualified
  • Providing hands-on operational knowledge
  • Business savvy

– Providing interface between military and commercial spheres
  • Understand the requirements of munition and target scrap
  • Understand government regulations and requirements;
    aware of commercial mills safety protocol/concerns
they've got the GUTS

BACK 'EM UP WITH MORE METAL