Partnership Opportunities with Industry

8 November 07

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Headquarters, U.S. Army Materiel Command

“Need to be faster, more agile, less bureaucratic – Need to fight this every day”

UNCLASSIFIED
Mission

Provide superior technology, acquisition support and logistics to ensure dominant land force capability for Soldiers, the United States and our Allies.

“If a **Soldier** shoots it, drives it, flies it, wears it, or eats it, Army Materiel Command provides it.”

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Enterprise Capabilities

- Overhaul/repair/remanufacture
  - Ground vehicles & helicopters (including components)
  - Radios, radars & other electronic items
- Product design, development, engineering & fabrication
- Heavy and light machining

- Heat treatment, plating & finishes
- Wood pallet manufacturing
- Explosive and propellant production
- Chemical/Biological protective equipment repair/rebuild

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What is a Partnership?

- Agreement between an Army facility and one or more private industry entities to perform work or utilize the Army’s facilities and equipment.

- Includes one or more of the following:
  - Use of public sector facilities, equipment and employees to perform work for public or private sector.
  - Work sharing arrangements.

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## Partnership Examples

<table>
<thead>
<tr>
<th>Tobyhanna Army Depot</th>
<th>Pine Bluff Arsenal</th>
<th>McAlester Army Ammunition Plant</th>
<th>Anniston Army Depot</th>
</tr>
</thead>
<tbody>
<tr>
<td>Raytheon</td>
<td>General Dynamics Armaments &amp; Technical Products 2.75” WP Rocket</td>
<td>Raytheon Multiple Munitions Programs</td>
<td>Honeywell AGT 1500 Engine</td>
</tr>
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**Non-Traditional Partnership Examples**

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<td>Lindsey &amp; Osborne</td>
<td>William Woods EXPLO Systems</td>
<td>Greenway Nursery</td>
<td>Various Partners</td>
</tr>
<tr>
<td>Railcar Storage</td>
<td>Wood Pallet Manufacturing</td>
<td>Commercial Plant Nursery</td>
<td>Logging, Forestry and Cattle Grazing</td>
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AMC’s Partnership Program

How can we enhance partnership opportunities to leverage the strengths of industry and AMC’s capabilities?

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