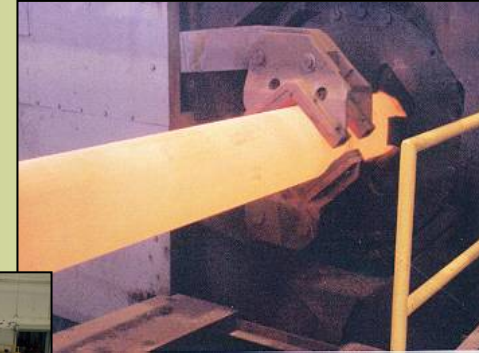


U.S. Army Materiel Command

Partnership Opportunities with Industry

8 November 07

Deputy Chief of Staff for Business Transformation, G-4/7/9
Headquarters, U.S. Army Materiel Command



Partnership Opportunities with Industry

“Need to be faster, more agile, less bureaucratic – Need to fight this every day”

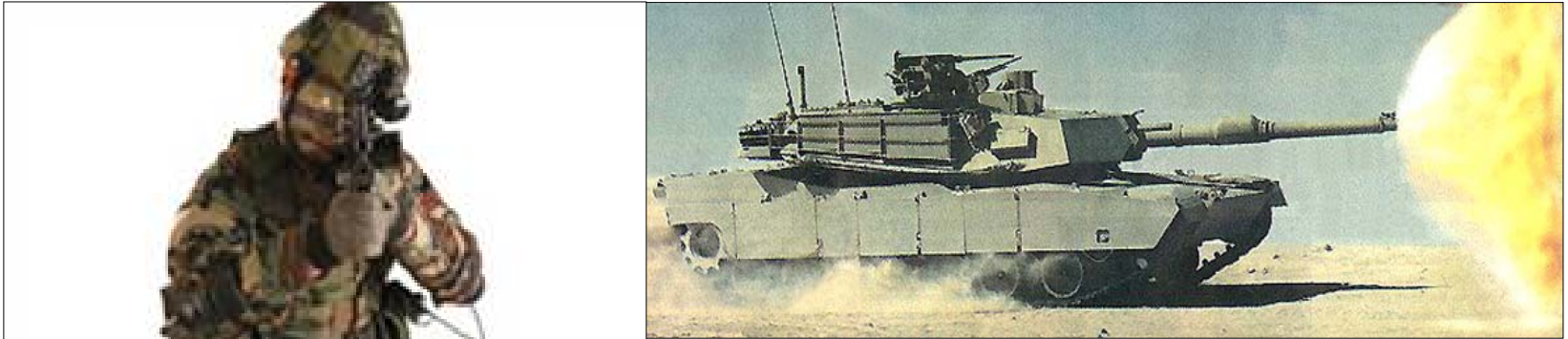
UNCLASSIFIED





Mission

Provide superior technology, acquisition support and logistics to ensure dominant land force capability for **Soldiers, the United States and our Allies.**



*“If a **Soldier** shoots it, drives it, flies it, wears it, or eats it, Army Materiel Command provides it.”*

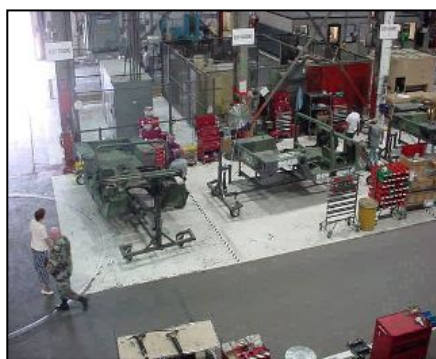


“Need to be faster, more agile, less bureaucratic – Need to fight this every day”



Enterprise Capabilities

- ❖ Overhaul/repair/remanufacture
 - ✓ Ground vehicles & helicopters (including components)
 - ✓ Radios, radars & other electronic items
- ❖ Product design, development, engineering & fabrication
- ❖ Heavy and light machining
- ❖ Heat treatment, plating & finishes
- ❖ Wood pallet manufacturing
- ❖ Explosive and propellant production
- ❖ Chemical/Biological protective equipment repair/rebuild



“Need to be faster, more agile, less bureaucratic – Need to fight this every day”



AMC's Industrial Facilities

AMC INDUSTRIAL CAPABILITIES

- Overhaul/Repair/Remanufacture
 - Ground Vehicles & Helicopters (Including Components)
 - Radios, Radars & Other Electronic Items
- Heavy & Light Machining
- Seven-axis Machining Centers
- Heat Treatment, Plating & Finishes
- Tool, Die & Gage Development & Production
- Wood Pallet Manufacturing
- Explosive & Propellant Production
- Guided Boring of Thick Wall Cylinders
- Product Design, Development, Engineering & Fabrication
- Automated Testing
- Metallurgy
- Firing & Test Ranges
- Storage & Handling - Controlled Environment
- Rail Car Storage
- Chemical/Biological Protective Equipment Repair/Remanufacture
- Precision Bearings Analysis
- Foundry & Rotary Forging



“Need to be faster, more agile, less bureaucratic – Need to fight this every day”







What is a Partnership?

- ❖ Agreement between an Army facility and one or more private industry entities to perform work or utilize the Army's facilities and equipment.
- ❖ Includes one or more of the following:
 - ✓ Use of public sector facilities, equipment and employees to perform work for public or private sector.
 - ✓ Work sharing arrangements.

“Need to be faster, more agile, less bureaucratic – Need to fight this every day”







Partnership Examples

Tobyhanna Army Depot	Pine Bluff Arsenal	McAlester Army Ammunition Plant	Anniston Army Depot
<p data-bbox="148 605 392 839">Raytheon Firefinder Radar</p> 	<p data-bbox="548 511 894 973">General Dynamics Armaments & Technical Products 2.75" WP Rocket</p> 	<p data-bbox="1047 588 1298 911">Raytheon Multiple Munitions Programs</p> 	<p data-bbox="1492 605 1755 911">Honeywell AGT 1500 Engine</p> 

“Need to be faster, more agile, less bureaucratic – Need to fight this every day”



Non-Traditional Partnership Examples

Pine Bluff Arsenal	McAlester Army Ammunition Plant	Milan Army Ammunition Plant	Bluegrass Army Depot
Lindsey & Osborne	William Woods EXPLO Systems	Greenway Nursery	Various Partners
Railcar Storage 	Wood Pallet Manufacturing 	Commercial Plant Nursery 	Logging, Forestry and Cattle Grazing 

“Need to be faster, more agile, less bureaucratic – Need to fight this every day”



AMC's Partnership Program

How can we enhance partnership opportunities to leverage the strengths of industry and AMC's capabilities?

“Need to be faster, more agile, less bureaucratic – Need to fight this every day”