“Need to be faster, more agile, less bureaucratic… Need to fight this every day”
MISSION
Provide superior technology, acquisition support and logistics to ensure dominant land force capability for Soldiers, the United States and our Allies.

“If a Soldier shoots it, drives it, flies it, wears it, or eats it, Army Materiel Command provides it.”

“Need to be faster, more agile, less bureaucratic… Need to fight this every day”
Life Cycle Management Commands... Soldier Focused

Depots, Arsenals, Ammunition Plants
TACOM, AMCOM, CECOM, CMA*, JM&L

- Unity of effort between Acquisition, Research and Logistics
- Acquisition decision authority between Army Acquisition Executive and Program Executive Officers not affected

Customers
- DOD and Dept of Army
- Combatant Commands
- Allies
- Coalition
- Other Services, NASA
- Dept Homeland Security

Research, Development & Engineering Command

Logistic & Maintenance Lessons Learned

Solutions

Resources/Direction

Production and Fielding

Feedback

Army Sustainment Command: AMC’s Face to the Field

Future Capabilities

Technology/System Improvements

Production Decision

Acquisition

More Reliable Systems, Reduced Cost


*proposed
Transforming Army Materiel Command from an organization that is “Production-based, commodity-focused, and platform-centric” to one that is “Service-based, capabilities-focused, and unit-centric” for Persistent Conflict

**Organizational Change**
- Life-Cycle Management Commands
- Army Field Support Brigades and Brigade Logistic Support Teams
- Base Realignment and Closure (BRAC)
- Surface Deployment and Distribution
- Army Watercraft
- Central Issue Facilities
- Contingency Contracting
- Installation Maintenance and Ammunition
- Security Assistance

End State: “Cradle-to-Grave Capabilities Support”

**Culture of Innovation**
- Safety
- Lean Six Sigma
- Reset Parts Management
- Outreach to Industry
- Partnerships
- Performance Based Logistics
- Rapid Review Teams
- Research & Development/Technology to the Warfighter
- Informing the Requirements Process
- Army Greatest Inventions
- Human Capital Strategy

End State: “Efficient Production Processes”

**Complex Services**
- Support to ARFORGEN
- MRAP Fielding/Sustainment
- Soldier as a System
- Ammunition Enterprise
- Forward Repair Activities
- Unit-focused RESET
- Small Arms Repair
- Left-Behind & Theater Provided Equipment
- TRADOC Fleet Management
- LOGCAP IV Transition
- Industrial Capabilities Modernization
- Low Density Training Equipment
- Chemical Storage & Demil

End State: “Customer Focused Solutions”

**Knowledge Management**
- Condition Based Maintenance
- Central Technical Support Facility (CTSF)
- Global Help Desk
- Logistic Automation Test Bed - Sierra Depot
- Sample Data Collection
- Factory-to-Foxhole Visibility
- Single Army Logistics Enterprise
- Lessons Learned
- Quantitative Metrics and Analysis

End State: “Data Driven Decisions”
Achieving optimum small business participation by seeking small business solutions first

**Mission**

Ensure that a fair portion of contract awards is placed with small business enterprises

**AMC contracts for:**
- Weapon systems and equipment
- R&D
- Spare parts
- Maintenance
- Other services (eg. IT, Engineering Support, Logistics, etc.)
Small Business is Big Business At AMC

Total Contracts $ 56 Billion
Small Business $ 8.1 Billion

Total 2007 as of 29 Oct
AMC Small Business Program Performance

AMC obligates approximately 61% of the Army’s total U.S. business contract dollars!

FY 02-06 PRMIS; FY 07 FPDS-NG
Preliminary – as of 29 Oct 07
Small Business is...

Big Business in AMC!

- More than 27 Million American small businesses
- Highly Innovative – 13 more patents per employee than large firms
- Employ about half of all private sector employees
- Generate more than 50% of U.S. gross domestic product
- Principal source of new jobs in the U.S. economy (60-80% over past decade)

Smart Business!

Innovation  Responsiveness  Flexibility  Savings/Value
Small Business
A Critical Component of our Defense Industrial Base

Supporting America’s Warfighters …

*in Army Transformation*

- Small Business Innovative Research

*and on the battlefield today*

- Unmanned systems, mine detectors
- Uniforms, body armor, ballistic blankets, munitions
- Air beam maintenance shelters and lightweight tactical tents
- Batteries, antennas, night vision components, hand-held signal devices

CAPABILITY, CAPABILITY, CAPABILITY!
2006 Army’s Greatest Inventions
Culture of Innovation

- Blow Torch Counter
- M1114 HMMWV Interim Fragment Kit 5
- BuckEye System
- Remote Urban Monitoring System
- OmniSense Unattended Ground Sensors
- Constant Hawk
- Shaped Charge Assembly for Remote Destruction of Buried IEDs
- EM113A2 Rapid Entry Vehicle
- Integrated Robotic Explosive Detection System
- HMMWV Crew Extraction D-ring

As of 21 Feb 07
Army Focus Areas
Potential Business Opportunities

• FCS technologies
• MRAP Vehicles
• Force Protection
• Weight/cube reductions
• Power management
• Advanced sensor development
• Thermal imaging & optics
• Miniaturization & nanotechnology
• Unmanned/autonomous systems/robotics
• Wireless network technologies
• IT Support
• Logistics & supply chain management
How You Can Help

- Provide effective responses to sources sought notices
- Ensure current information is reflected in the Central Contractor Registration (CCR)
- On time delivery on all contracts
- Feedback on how to work smarter together
- Small Business Innovation Research- Maintain situational awareness of current and emerging needs and respond
- Identify alternative technology solutions to those currently being pursued
- Continue to become more effective and efficient – Lean your processes
### Large Business Participants

- AAI Corporation
- Agility Defense & Government Service
- ATK
- Battelle
- BAE Systems
- Boeing
- Computer Sciences Corporation
- EDS
- FedEx
- General Dynamics
- Harris Corporation
- ITT
- Aerospace/Communications
- Kellogg Brown & Root (KBR)
- Kira, Inc.
- Lockheed Martin
- Northrop Grumman
- Oshkosh Truck Corporation
- SAIC
- VSA Corporation
FOCUSED ON THE WARFIGHTER