

# Triple Canopy Inc.

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**Current BOD member**

**NDIA Discussion**  
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*Assess, Avert, Achieve.*

# Triple Canopy Inc. (US Security Company)

Member of NDIA and ISMA

- Provide Security World Wide
  - **Government Agencies**
  - **Corporate Clients**
- Training
  - Foreign
  - Domestic (Law Enforcement)
- International/ Domestic Assessments
  - Corporate
  - Government Agencies
- Government Contracts are Competitive,  
No Sole Source or Cost Plus Contracts



# Triple Canopy Inc. (US Security Company)

## Member of NDIA and ISMA

- Private Security Companies
  - End to an end to start up companies
  - Consolidation in the Industry
- Sustainment/Growth
  - Diversification in the Business Base
  - Merger/Acquisition Opportunities
- Future
  - Strong based on existing and future government budget constraints
  - Provide Cost Effective Solution and Scalable Contractor Support



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Member of NDIA and ISMA

- Future Growth Potential
- Government Agencies have Issues
  - Finite Budgets
  - Human Capital Costs
    - Recruiting a Workforce
    - Sustaining the Workforce
    - Increasing Workforce Costs
      - Health Care Costs
      - Retirement Programs
- **Contractors are cost Effective**



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- Entered Iraq end of 2003 by qualifying for a BPA (Blanket Purchase Agreement)
- Contract was for the protection of CPA officials and country wide sites
- Contract Qualifications
  - Experienced Resumes
  - Training Background
  - **Financial Resources**



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- “Accountability on the Battlefield”
- Historical Perspective
  - CPA Memo 17
  - Contractor Immunity
    - Uncertain Judicial System
    - Financial Factors affecting Contracts
- Prevent Local Militias
  - Registration
  - Monetary Bond



# Triple Canopy Inc. (US Security Company)

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- “Accountability on the Battlefield”
- Self Regulation
- Government Oversight
  - UCMJ added to contracts
  - (MEJA) Military Extraterritorial Jurisdiction Act
- Non DOD Contracts
- Foreign Workers



# Triple Canopy Inc. (US Security Company)

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- “Accountability on the Battlefield”
  - Government Agencies
  - Interagency Study Groups
  - Congressional Committees
  - Private Groups
- Affect all Defense Contractors





# Triple Canopy Inc. (US Security Company)

Member of NDIA and ISMA

- “Accountability on the Battlefield”
- Industry must have input to the process from the business perspective
- Business issues
  - Labor issues
  - Commander versus Contracting Officer control
  - RICO Act
  - UCMJ compliance
  - International Issues with Foreign Workers



# Triple Canopy Inc. (US Security Company)

Member of NDIA and ISMA

- **“Contractors on the Battlefield” is not only a Security Company Issue**
- Future Regulation and Oversight will Affect all US companies conducting International Business



# Questions



**TRIPLE CANOPY**  
Secure Success.

*Assess, Avert, Achieve.*