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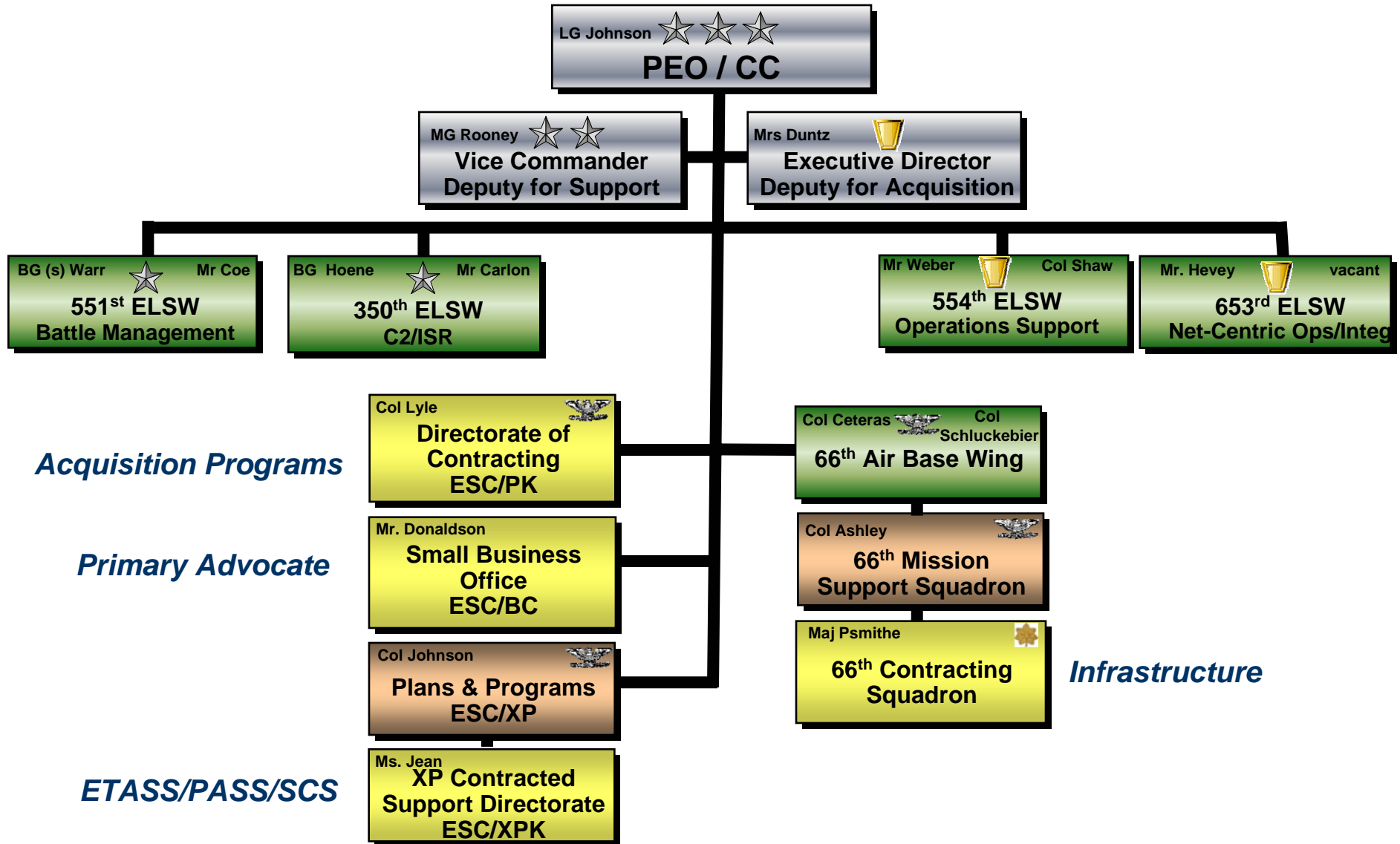
# **NDIA Small Business Conference Commanders' Panel**



***Maj Gen Arthur J. Rooney, Jr.  
ESC Vice Commander***



# ESC Organized for Success... Ready for the Future!





# ESC Programs



**E-3 Sentry AWACS**



**E-8C Joint STARS**



**Air & Space Operations Center**



**Multi-Sensor C2 Aircraft**



**Distributed Common Ground System**



**Force Protection**



**Combatant Commander Integrated C2 System**

**Advanced Remote Ground Unattended Sensor**



**Mission Planning**



**Global Air Traffic Control**



**PAVE PAWS**



# ESC Global Customer Base

**Australian Broadcast Intelligence (ABI)**

**NATO AWACS**

**Taiwan SRP**

**Pakistan Air Force Radar**

**Royal Saudi Air Force C4I**

**Turkey Peace Eagle**



# Hanscom's Economic Impact On New England (2004)



## Total Estimated Economic Impact: \$4B

- 10th Largest Business Employer in MA
  - Primary Hanscom Jobs: 5,705
  - Secondary Jobs Created: 9,889
  - Total Estimated Jobs: 20,174
- Contract Awards
  - MA Businesses and Universities: \$795M
  - Construction, Materials, Equipment, Supplies: \$612M
- Total Payroll--Hanscom Complex: \$617M



# Small Businesses are *Critical* to 66 Air Base Wing Success



- During the past 12 months ABW Operational Contracting has awarded:
  - 152 contracts & funding mods (\$30 Million)
  - 92 of them went to Small Businesses (\$10 Million)
    - 60% of contracts awarded to SBs
    - 33% of contract \$ awarded to SBs
- Small businesses are critical to the success of Hanscom AFB and its support of the Electronic Systems Center warfighting acquisition mission
- See [www.fedbizopps.gov](http://www.fedbizopps.gov) for daily opportunities



U.S. AIR FORCE

# Small Business Prime Contract



- **Examples of More Prominent Small Business Contracts:**

Cursor on Target Router

Training Support

Medical Support (Dental)

Electromagnetic Interference Study

Logistics Warehouse Support ASOC

Cryptographic Modernization Study

Pocket-J System

Link 16 Alaska Program

Health & Fitness Instruction

Air Conditioning Systems

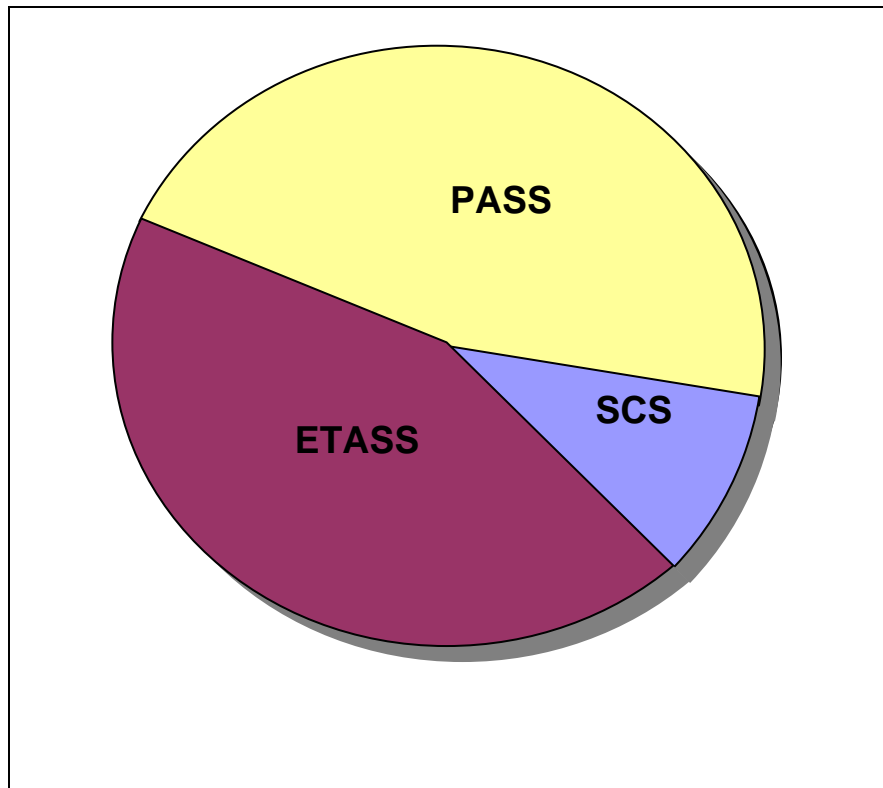
Various ASOC Hardware

- **Contracts awarded Small Disadvantaged Contractors**

- **ESC's Total Small Business Prime Contracts totaled over \$26M for FY05**



# ESC Advisory & Assistance Services



**ETASS/PASS/SCS will impact 35-40% of ESC's current workforce and 100% of ESC's programs**

- **Professional Acquisition Support Services (PASS)**
  - \$800M / 5yr POP
  - 4 Awards
  - 100% Small Business Set Aside
- **Engineering Technical Assistance Services (ETASS)**
  - \$480M / 3yr POP
  - 1 Award
  - Full & Open Competition
- **Specialized Cost Services (SCS)**
  - \$80M / 4yr POP
  - 2 Awards
  - 100% Small Business Set Aside





# Policies Impacting Air Force



- Program Budget Decision 720
  - "Air Force Transformation Flight Plan"
  - Air Force "more lethal, more agile, streamlined force with an increased emphasis on the warfighter"
  - Realigns more than \$21B between 2007 & 2011
- AFSO 21
  - Continuous Process Improvement
- BRAC
  - Air Force Research Laboratory
  - Realignment and consolidation to provide greater synergy across technical disciplines and functions

# No One Comes Close

