Legal Background

  - Created comprehensive program of management, technical, and financial assistance for entrepreneurial veterans
  - Established Federal prime and subcontracting goals

  - **SDVOSB Set-Aside Authority**
    - Rule of 2 for competitive set-asides; fair price; no dollar ceiling
    - Less than 2 – noncompetitive awards up to $3M/services; $5M/mfg
    - Final Rule Effective March 23, 2005
Executive Order (1)

President signed October 20, 2004

- More effectively support 3% goal AND use set-aside authority
- All Agencies shall:
  - Develop a formal strategy and make it publicly available
  - Annually report implementation actions to SBA
  - Designate a Senior Level Responsible Official
  - Measure key executive’s performance as “significant element”
Executive Order (2)

- **SBA shall:**
  - Coordinate with VA Center for Veterans Enterprise
  - Advise Agencies about Implementing Order
  - Train business owners

- **GSA shall:**
  - Establish a Special Contract Schedule for SDVOSBs
  - Help owners with Federal Supply Schedules
Executive Order (3)

- **DoD** shall:
  - Train Federal officials

- **VA** shall:
  - Assist agencies through CVE support
  - Verify the accuracy of contractor databases
  - Modify Transition Assistance Program information with Dept of Labor
VA’s Implementation Strategy

- Use SDVOSB set-asides
- Encourage SDVOSB’s to Market to VA
- Monitor Prime Contractor’s numbers
- Training
- Publicize VA needs
SDVOSBs – Tools

• SDVOSB Set-Aside
  – Similar to HUB Zone Set-Asides
    • Competition First
    • When competition absent, direct sourcing
      – $3M for services; $5M for manufacturing

• Federal Supply Schedule Competitions
  – GSA E-Library
  – Cannot limit to SDVOSBs at this time
What’s Working?

• Program is moving forward quickly
  – Navy spent $1 Billion in FY 2005 with VOSBs
  – VA spent $207 Million in FY 2005 with SDVOSBs
  – Dept of State awarded QSI a $34 Million contract this FY

• The set-aside is being used

• There is wide spread public support for veterans
What May Be Next

• National Service Eligibility
  – Successor ownership introduced in HR 3082

• Formal Certification

• Universal VOSB Program for all agencies

• Single reporting of prime and subcontract $$
CVE - Products

Online VetBiz Vendor Information Pages (VIP)

Are You a Business Owner?

and a Veteran of the U.S. Military?

Register with VetBiz

See if You Qualify

VETBIZ.gov
Facts about VIP

- Online Vendor Database
- Links to CCR & CA DGS; soon to TVC
- Provides a Resource for Steaming Data
- Vendor Validates Size & 51% Question
- Enables Efficient Annual Notification Process
- Provides Rapid Communications with Industry
- Recognized by OFPP
Search for Business Assistance:

Startup  Financing  Training  Procurement  Business Development

What is an Assistance Program?

An Assistance Program is a service of a government or private organization that offers help to individuals or business owners. This concept of this database is outlined in Section 302 of Public Law 106-50, the Veterans Entrepreneurship and Small Business Development Act of 1999.

Register Your Program
Facts about APP

• Free Online Database of Assistance Programs (24/7)
• Search for Programs Geographically
• Assistance Categories
  – Startup
  – Financing
  – Training
  – Procurement
  – Business Development
• Integrated into VetBiz.Gov – Federal Veterans Web Portal
• Program Information Managed by Account Holders
Other CVE Products

• Entrepreneurs’ Helpline
  – Community Business Resource Referrals
• VetBiz Video Showcases
• Free Market Research Reports
• Speakers’ Bureau
• Corporate Advocates for Veterans Enterprise (CAVE)
• Government Advocates for Veterans Enterprise (GAVE)
All You Need to Know


- Veterans call tollfree 1-866-584-2344

- Others call (202) 303-3260