New England Military Installation Panel
2006 & Beyond – Base Vision and Acquisition Outlook

National Small Business Conference
10 May 2006

Roger A. Nadeau
Major General, USA Commanding

"Need to be faster, more agile, less bureaucratic - Need to Fight this everyday"
US Army Soldier Systems Center
Natick, Massachusetts

Represents the Army in New England
(Only Active Installation)

The Science Behind the Individual Soldier

"Need to be faster, more agile, less bureaucratic - Need to Fight this everyday"

Technology to the Warfighter Quicker
Organizations at the Soldier Systems Center

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Pursuing Transformational Capabilities

Speed, Reach, and Precision

Current Force

~100 lb. load

70+ tons

< 10 mph

Future Force

< 50 lb. load

< 20 tons

> 40 mph

Enabling the Future Force

From Platforms to System of Systems

C-130-Like Transportability

Enhancing the Current Force

"Need to be faster, more agile, less bureaucratic - Need to Fight this everyday"
Support to Current Operations

- HMMWV Doors
- Armed Unmanned Weapon Platforms
- Pacbot
- Tear-off Windshield Film
- Shelf-Stable Pocket Sandwich
- Predator Hellfire Integration
- Cooperative Defense Initiative
- Omni-Directional Inspection System
- 40mm Thermobaric Cartridge
- Zinc-Air Battery
- Slat (Bar) Armor
- WelCam
- Phraselator
- Mobile Lab
- Aerial Delivery
- Bunker Defeat Munition
- Field Expedient Protection for Ground Vehicles
- Interceptor Body Armor & Advanced Combat Helmet: Dozens of Lives Saved During OEF/OIF
- Technology to the Warfighter Quicker
So . . . You Want To Do Business with the Army?

Where Do You Start?

- FirstGov.gov (http://www.firstgov.gov) is the US Government’s official portal.

- This site contains a page for businesses and nonprofits that provides information and links on how to do business with the Government.


- Contractors wishing to do business with the Army must be registered in the Contractor Central Registration site (http://www.ccr.gov) in order to receive an award.
What Requirements Are Being Advertised?

- Federal procurement offices are required to announce proposed procurement actions over $25,000 on the Federal Business Opportunities (FedBizOpps) website (http://www.eps.gov). This is an “advance” notification of a solicitation.
- The solicitation will then be posted on the Army Single Face to Industry (ASFI) web site (https://acquisition.army.mil/asfi).

Who Can You Contact at APG?

- Aberdeen Proving Ground Small Business Office: 410-278-1508
- Edgewood Area Small Business Office: 410-436-3136