Prime-Subcontractor Relationship
Purpose

- Increase new business at military OEM
Supply Chain Scorecard

- Quality
- Delivery
- Responsiveness
- Value
On-Site Participation

- Small business development
- Green belt, lean manufacturing sponsorship
- Technology Roadmap knowledge
- End of life issues
- DMS
Sub-Contractor Participation

- Open house
- Quarterly program review
- DFM feedback
Other

- OEM organizational changes
- OEM’s customer changes
- OEM’s competitors