

National Small Business Conference

May 8-10, 2006

Conference
Agenda

**“Meeting DoD/DHS Mission Needs
in the 21st Century”**

**Hyatt Regency Newport Hotel & Spa
Newport, RI**

Raytheon

Event # 6140

NDIA
NATIONAL DEFENSE INDUSTRIAL ASSOCIATION
STRENGTH THROUGH INDUSTRY & TECHNOLOGY

Conference Agenda

Monday, May 8, 2006

12:00 pm - 5:00 pm: On-Site Registration (Grand Ballroom Foyer) / Displayer Set-Up

5:00 pm - 6:30 pm: Opening Reception in the Display Area (Brenton Hall)

Tuesday, May 9, 2006

7:00 am - 5:00 pm: On-Site Registration (Grand Ballroom Foyer)

7:00 am - 7:00 pm: Displays Area Opens (Brenton Hall)

7:00 am - 8:00 am: Continental Breakfast (Brenton Hall)

8:00 am - 8:30 am: Welcome Remarks (Grand Ballroom)
- **Lt Gen Lawrence P. Farrell, Jr., USAF (Ret)**, President and CEO, NDIA

- **Mr. Tyrone Taylor**, Director of Washington Operations, WVHTC, Chairman, NDIA Small Business Division

- **Mr. Jay Lustig**, Business Research and Development, Scientific Solutions, Inc., Conference Chairman

8:30 am - 9:15 am: Executive Address
- **Governor Donald Carcieri, RI**

9:15 am - 10:00 am: Keynote Speakers
- **Mr. Blaise Durante**, Deputy Assistant Secretary for Acquisition Integration, United States Department of the Air Force

10:00 am - 10:30 am: Morning Break in the Display Area (Brenton Hall)

10:30 am - 11:15 am: "NAVSEA PEO Submarines - Technology Insertion"
- **Mr. Richard McNamara**, Executive Director, PEO Submarines

11:15 am - 12:00 pm: Program Manager's Perspective on Small Business Contributions to Major Programs
Moderator:
- **Mr. Norm Harkins**, Raytheon Company
Panelists:
- **Mr. Michael Hoefler**, Vice President, Future Naval Capability, Raytheon Company
- **Mr. Ed Geisler**, Deputy to the Vice President, Future Naval Capability, Raytheon Company
- **Mr. John Holmes**, Senior Director, Supplier Management & Procurement, Future Combat Systems, SAIC
- **Mr. Knob Moses**, Vice President, Operations, Government & Industrial Robotics, iRobot

12:00 pm - 1:30 pm: Luncheon and Award Presentation (Rose Island I & II)

Dr. Kathleen P. Sridhar Small Business Executive of the Year Award

This award is given annually to an executive of a small business who has a strong record of business accomplishment demonstrated by leading a business that has shown such things as growth in revenues and profits, growth in employees, innovation in products and strength in its overall business condition. In addition to possessing astute business judgement, the executive must have also engaged in industry-wide activities that have helped to preserve and strengthen the Nation's Defense Industrial Base.

This year's award winner is: **Ms. Constance Blair, President, Technology Ventures, Inc.**

A Small Business Innovation Research Breakout (Vanderbilt Room)

1:30 - 3:00 pm	Representatives from DHS SBIR NIH SBIR DoD SBIR Navy SBIR	<ul style="list-style-type: none"> - Mr. Tim Sharp, Small Business Innovation Research Program Manager, Director, Advanced Technology Office - Mr. Michael Caccuitto, III, DoD, SBIR/STTR Program Administrator - Mr. Richard McNamara, Executive Director, PEO Submarines
3:00 - 3:30 pm		- Afternoon Break in the Display Area -

Moderator: Mr. Tyrone Taylor, WVHTC

B Special Topics (Newport Room)

1:30 - 2:15 pm	Mr. Charlie Summers, Jr. , Regional Administrator, US Small Business Association	
2:15 - 3:00 pm	Mr. Ralph Thomas, III , Former Asst. Administrator, NASA Small & Disadvantaged Business Utilization; Special Counsel to the Government Contracts Section of Buchanan Ingersoll	
3:00 - 3:30 pm	- Afternoon Break in the Display Area -	
3:30 - 4:00 pm	Ms. Illene Waggoner , Small Business Advocate, Office of Small & Disadvantaged Business Utilization, DHS	
4:00 - 4:30 pm	Mr. Rich Ramirez , Senior Business Advisor, Center for Veterans Enterprise (COVE), US Department of Veterans Affairs	
4:30 - 5:00 pm	<p>"What Strategic and Financial Buyers Seek When Acquiring Small Businesses"</p> <p>Mr. Nick Howland, Associate, DFI International</p> <p>Mr. Matt Altman, Principal, Arlington Capital Partners</p>	

Moderator: Mr. Ron Perlman, Buchanan Ingersoll, PC

C Adding Value (Ballroom A)

1:30 - 2:15 pm	Adding Value 1	<p>Protecting IP Assets When Contracting with the Federal Government</p> <ul style="list-style-type: none"> - Mr. Jacob (Jesse) Erlich, Patent Attorney/Partner, Burns & Levinson, LLP - Mr. Walter Kneissler, Esq., Corp. Counsel, Foster-Miller, Inc. - Ms. Dianne Proia, Esq., MBA, Contracts Attorney & Contracts Management Consultant, Proia & Associates, LLC
2:15 - 3:00 pm	Adding Value 2	<p>Managing Up: Maximizing the Prime-Subcontractor Relationship</p> <ul style="list-style-type: none"> - Mr. Michael Sweat, President, Odyssey Systems Consulting Group - Mr. John Marshall, President, Datacon, Inc.

1:30 pm - 5:00 pm:

Breakout C - "Adding Value" - (Continued)

3:00 - 3:30 pm		~ Afternoon Break in the Display Area ~
3:30 - 4:15 pm	Adding Value 3	Building Shareholder Value for Successful Exit - Mr. Paul Serotkin , President, Minutemen Ventures - Mr. Darrell Smith , Former President, Milestone Group
4:15 - 5:00 pm	Adding Value 4	Embracing Business Development: Marketing Your Company in the Federal Marketplace - Mr. Gary Dunbar , President, Gary A. Dunbar, Inc. - Ms. Ameeta Soni , Senior Vice President of Business Development, VFA, Inc.

Moderator: Mr. Paul Serotkin, Minuteman Ventures

D

Business Opportunity Networking (Ballrooms B, C and D)

	Ballroom B	Ballroom C	Ballroom D
1:30 - 2:15 pm	SBA Boston Ms. Ann Hubert Mr. Arvind Patel Mr. Robert Coen	SBA Rhode Island Mr. Mark Hayward Mr. Charles Summers	Anteon Ms. Ludmilla Parnell
2:15 - 3:00 pm	GSA Ms. Patricia Rockwell	Rolls Royce Ms. Jaye Lampert	General Dynamics Mr. Ed Hill
3:00 - 3:30 pm	~ Break in Display Area ~	~ Break in Display Area ~	~ Break in Display Area ~
3:30 - 4:15 pm	Lockheed Martin Ms. Karen Conti	Northrop Grumman Ms. Maren Cattonar	BAE Systems Mr. Wayne Patrick
4:15 - 5:00 pm	SBA Rhode Island Mr. Mark Hayward	Textron Mr. Bruce Boucher	Raytheon Company Mr. Ed Bogacz

Moderator: Mr. Norm Harkins, Raytheon Company

5:00 pm - 7:00 pm:

Evening Reception in the Display Area (Brenton Hall)

Wednesday, May 10

7:00 am - 8:00 am:

On-Site Registration and Continental Breakfast (Brenton Hall)

7:00 am - 8:00am:

Women in Defense (WID) Breakfast (Morgan and Astor Rooms)
- Sponsored by SAIC

7:00 am - 5:00 pm:

Display Area Opens (Brenton Hall)

8:00 am - 8:15 am:

General Session (Grand Ballroom)
Introduction
- **Mr. Norm Harkins**, Raytheon Company

8:15 am - 9:15 am:

Raytheon Executive Address
- **Mr. Daniel Smith**, Vice President, Raytheon Company;
President, Integrated Defense Systems

9:15 am - 10:30 am:

Small Business Success Story Panel

Moderator:

- **Ms. Joanna Lau**, President & CEO, Lau Technologies

Panel:

- **Mr. Jay Boyce**, Foster-Miller, Inc.

- **Mr. Knob Moser**, Vice President, Operations, Government & Industrial Robotics, iRobot

- **Mr. Michael Gray**, CEO, Global Relief Technology

10:30 am - 11:00 am:

Morning Break in the Display Area (Brenton Hall)

11:00 am - 12:30 pm:

New England Military Installation Panel

“2006 & Beyond - Base Vision and Acquisition Outlook”

Moderator:

- **Mr. Michael Gitlen, CPA**, Government Contracts, Bartlett Services, Inc.; President, NDIA New England Chapter

Panel Members:

MASSACHUSETTS

- **Maj Gen Arthur Rooney, USAF**, Vice Commander, Electronic Systems Center, Hanscom AFB

- **Mr. Alan Macdonald**, Executive Director, Massachusetts Defense Technology Initiative (BRAC Team)

- **MG Roger Nadeau, USA**, REDCOM

RHODE ISLAND

- **CAPT Michael Byman, USN**, NAVSEA NUWC Newport, RI

- **Mr. John Riendeau**, Defense Industry Manager, RI Economic Development Corporation (BRAC Team)

12:30 pm - 1:30 pm:

Luncheon (Rose Island I & II)

1:30 pm - 3:00 pm:

Repeat of selected breakout sessions

A Networking Session with SBIR Program Managers (Vanderbilt Room)

1:30 - 3:00 pm	SBIR Program Managers	<ul style="list-style-type: none"> - Mr. Tim Sharp, Small Business Innovation Research Program Manager, Director, Advanced Technology Office - Mr. Michael Caccuitto, III, DoD, SBIR/STTR Program Administrator
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1:30 pm - 3:00 pm:

Repeat of Selected Breakout Sessions (Continued)

C

Adding Value (Ballroom A)

1:30 - 2:15 pm	"Leveraging the SBIR Program" - Mr. Chuck Kolb , CEO, Aerodyne Research, Inc. - Mr. Jay Boyce , Senior Vice President, Foster-Miller, Inc.
2:15 - 3:00 pm	Protecting IP Assets When Contracting with the Federal Government - Mr. Jacob (Jesse) Erlich , Patent Attorney/Partner, Burns & Levinson, LLP - Mr. Walter Kneissler, Esq. , Corp. Counsel, Foster-Miller, Inc. - Ms. Dianne Proia, Esq., MBA , Contracts Attorney & Contracts Management Consultant, Proia & Associates, LLC

D

Business Opportunity Networking (Ballroom B, C and D)

	Ballroom B	Ballroom C	Ballroom D
1:30 - 2:15 pm	Small Business Specialist NUWC Mr. Dave Rego	Small Business Specialist Natick Labs Mr. Dave Condon	Lockheed Martin Ms. Karen Conti
2:15 - 3:00 pm	Small Business Specialist Hanscom AFB Mr. Bill Donaldson	Northrop Grumman Ms. Maren Cattanar	SAIC Mr. Babak Nouri

3:00 pm:

Conference Adjourns / Display Breakdown

~ Thank You to our **Platinum** Promotional Partner ~

Raytheon

Integrated Defense Systems (IDS), with 2005 sales of \$3.8 billion, is Raytheon's leader in Joint Battlespace Integration. Headquartered in Tewksbury, Massachusetts, IDS has more than 13,000 employees located at 17 mission centers and facilities worldwide.

A recognized leader in Radar Frequency technology, IDS produced the radar portion of the Missile Defense Agency's (MDA) Sea Based X-Band radar as part of an industry team, produced MDA's Forward Based X-Band Transportable Radar, and was selected by the Air Force to produce an integrated early warning radar for Taiwan.

As a leader in systems integration, IDS was chosen by the US Navy as the prime systems integrator for the DD(X), CVN-21 and the Cobra Judy Replacement (CJR), utilizing Dual Band Radar for both DD(X) and CJR. With a strong international and domestic customer base, including the US Missile Defense Agency, and the US armed forces, Integrated Defense Systems provides a wide spectrum of integrated air and missile defense and naval and maritime warfighting solutions.

~ Thank You to our Promotional Partner ~



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Now as a Fortune 500 corporation with \$7.2 billion in annual revenues, we are the largest employee-owned research and engineering company in the US As part of an employee-owned company, each employee knows his or her quality of work plays a role in ensuring customer satisfaction. With SAIC, you can count on us to help you turn your technological challenges into valuable solutions.

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SAIC's national security efforts span and support all defense components—from peacekeeping and humanitarian missions to major international conflicts. From high-level policy development and theater-level systems to hands-on field support, SAIC supports our customers' missions and goals. As one of the top ten largest US defense contractors, SAIC answers the call of quality systems that support national defense.

HOMELAND SECURITY

With the diverse expertise of our employees, we have established a leadership role in homeland security and public safety. Our award-winning, Public Safety Integration Center offers a work laboratory to demonstrate integrated security solutions using a broad-spectrum of vendor products that perform across multiple security-related agencies.

LOGISTICS

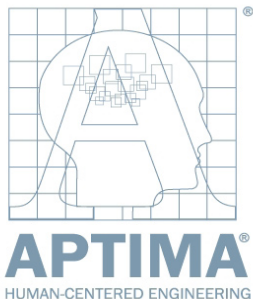
SAIC professional support Department of Defense missions with the latest in technological advances that meet the goals of joint operational logistics. At SAIC, you will find our engineers and technicians supporting a number of federal agencies including the Defense Advanced Research Projects Agency, the Joint Forces Command and the US Transportation Command.

SPACE

SAIC plays a leading role in supporting the US space program. We provide safety, reliability, and quality assurance engineering support for vital NASA projects, including Space Shuttle missions and the International Space Station. Though our remote sensing, simulation technologies, and support for atmospheric studies, we are expanding the knowledge of our planet and its solar system.

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