International Programs Directorate (IPD)

Mr. Steven Manchester, Director
International Programs Mission

Execute all International Programs effectively and efficiently while ensuring customer satisfaction

– Security Assistance Programs
  • Foreign Military Sales (FMS)

– International Cooperative Programs
  • Defense Acquisition Challenge (DAC)
  • Foreign Comparative Testing (FCT)

– Special Projects
  • Foreign Equipment Solutions in Support of the Warfighter
Advanced Planning Briefing to Industry 2006

FMS

Defense Acquisition Challenge (DAC)
Foreign Comparative Testing (FCT)

Warfighter Success!!!

Special Projects
Security Assistance Programs

86 FMS CASES

$985M

21 COUNTRIES

4/17/2006 APBI 2006
Defense Acquisition Challenge (DAC)

OSD Project Funding vs. USMC Procurement Funding

- OSD Project Funding
- USMC Potential Procurement

<table>
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<th>Year</th>
<th>OSD Project</th>
<th>USMC Potential</th>
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FY
Foreign Comparative Testing (FCT)

OSD Project Funding vs. USMC Procurement Funding

FY05 OSD FCT PM of the Year

FY03 OSD FCT PM of the Year

FY01 OSD FCT PM of the Year
Special Projects

- 17,646 pieces of **FOREIGN** Commercial-Off-The-Shelf equipment
- **$201.95M** in USMC Procurement
- No domestic production available to meet these USMC requirements
Summary

The USMC looks both at home and abroad to find the best equipment and capabilities for our Warfighters!!!