



NDIA 22nd Annual Logistics Conference



Joint Logistics Leadership Fireside Chat

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Working With Our Joint Logistics Partners...

- **DLA J4: Customer Operations & Readiness**
- **Performance Based Agreements (PBA)**
- **Performance Based Logistics (PBL)**



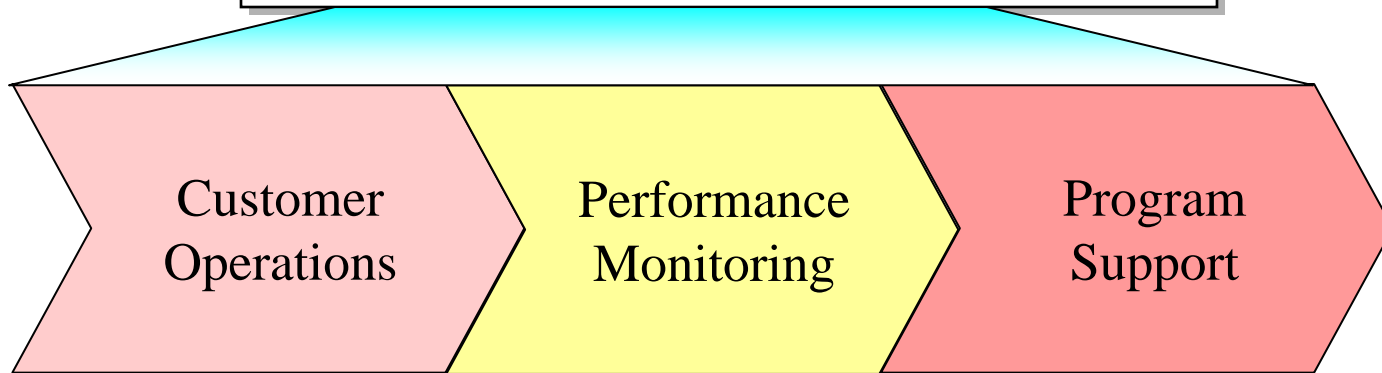
DLA J-4: Key Functions/Capabilities

DLA J-4 Functions/Capabilities Required

DLA J-4 Mission

DLA J-4 engages customers around the world to maximize readiness and logistics combat power by leveraging an enterprise solution.

**Key Functions/
Capabilities**



- **Customer engagement and communication**
- **Assessing performance**
- **Driving change**

<p>DLA J-4 Organization Structure</p>	<ul style="list-style-type: none"> • Will consolidate customer engagement activities to better bring the customer voice into DLA • Will enhance performance assessment capability • Will lead change by integrating formerly disparate activities
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Performance Based Agreements (PBA's): Purpose & Structure

- PBA's establish a framework for the coordination and alignment of resources in support of our customers
- PBA's define in explicit terms what is being promised to the customer
- PBA's will replace existing command to command Memorandums of Understanding & Agreement
- PBA's are an integral part of the Customer Relationship Management framework

PBA Structure
Objective and Scope
Content
Roles and Responsibilities
Performance Measures
Revisions and Flexibility
Accountability and Oversight
Contingency Agreements
Execution Agreements



Our PBA Partners

- **Signed Overarching Performance Based Agreements**
 - U.S. Army, G-4 Signed Dec 05, 2003
 - U.S. Marine Corps, HQ (I&L) Signed Jan 22, 2004
 - U.S. Navy, N-4/NAVSUP Signed Sep 05, 2005
 - U.S. Air Force, A4/AFMC Signed Mar 22, 2006
 - EUCOM, DCG/J-4 Signed Mar 02, 2006
- **Feedback-Loop**
 - Partnership Agreement Council (Quarterly)
 - Service/DLA Flag/SES Quarterly Meetings
 - Annual Service/DLA Days

Expect to complete all Combatant Commander PBA's
by September 30, 2006.



Performance Based Logistics (PBL): DLA's PBL Strategy

Two Options/Targets of Opportunity:

**1. Junior
Partner to
Service or
Contractor
Product
Support
Integrator**

and/or

**2. PMs'
Choice as
Product
Support
Integrator in
the Long-
Term**

Full Court Press on Option 1; Pilots for 2



Performance Based Logistics: Working With Our Industry Partners

- **Super Hornet (F/A-18 E/F)**
 - PBL Signed: December 23, 2005
 - The Relationship: NAVICP contract with Boeing. DLA is a participant
 - Expected Benefits: Reduced life cycle costs thru centralized ILS management of configuration, obsolescence, engineering, reliability, maintenance planning, etc.
- **Joint STARS Total System Support Responsibility**
 - PBL Signed: AF/Northrop Grumman, September 2000
 - The Relationship: DLA provides common consumables to Northrop Grumman
 - Expected Benefits: Exploit centralized management and provide aircraft and mission systems availability at reduced cost



Performance Based Logistics: Working With Our Industry Partners

- **Army's Future Combat System**
 - PBL Signed: Army/Boeing March 2002
 - The relationship: MOA with Army using DLA as a supplier of managed items, Distribution, Cataloging, and Logistics Information Services.
 - Expected Benefits: Reduced life cycle cost thru centralized end to end wholesale and retail supply chain management, improved logistics common operating environment thru integrated data environments, and improved initial fielding thru early cataloging and provisioning support
- **Kelly Aviation Center (KAC)**
 - PBL Signed: 23 May 2003
 - The Relationship: KAC uses DLA as Preferred Supplier of “Contractor Furnished Material.”
 - Expected Benefits:
 - **Increase Reliability on the T56 & TF39 Engines**
 - **Increase Time on Wing**



Defense Logistics Agency

**Supporting the
Military Services
&
Combatant
Commanders for
Over 40 Years**