Joint Logistics Leadership Fireside Chat

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Working With Our Joint Logistics Partners…

- DLA J4: Customer Operations & Readiness
- Performance Based Agreements (PBA)
- Performance Based Logistics (PBL)
DLA J-4 engages customers around the world to maximize readiness and logistics combat power by leveraging an enterprise solution.

**DLA J-4 Functions/Capabilities Required**

**Customer Operations**
- Customer engagement and communication

**Performance Monitoring**
- Assessing performance

**Program Support**
- Driving change

**DLA J-4 Mission**

**Key Functions/Capabilities**

**DLA J-4 Organization Structure**
- Will consolidate customer engagement activities to better bring the customer voice into DLA
- Will enhance performance assessment capability
- Will lead change by integrating formerly disparate activities
Performance Based Agreements (PBA’s): Purpose & Structure

- PBA’s establish a framework for the coordination and alignment of resources in support of our customers
- PBA’s define in explicit terms what is being promised to the customer
- PBA’s will replace existing command to command Memorandums of Understanding & Agreement
- PBA’s are an integral part of the Customer Relationship Management framework

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Our PBA Partners

• Signed Overarching Performance Based Agreements
  – U.S. Army, G-4 Signed Dec 05, 2003
  – U.S. Marine Corps, HQ (I&L) Signed Jan 22, 2004
  – U.S. Navy, N-4/NAVSUP Signed Sep 05, 2005
  – EUCOM, DCG/J-4 Signed Mar 02, 2006

• Feedback-Loop
  – Partnership Agreement Council (Quarterly)
  – Service/DLA Flag/SES Quarterly Meetings
  – Annual Service/DLA Days

Expect to complete all Combatant Commander PBA’s by September 30, 2006.
Performance Based Logistics (PBL): DLA’s PBL Strategy

Two Options/Targets of Opportunity:

1. Junior Partner to Service or Contractor
   Product Support Integrator

2. PMs’ Choice as Product Support Integrator in the Long-Term

Full Court Press on Option 1; Pilots for 2
Performance Based Logistics: Working With Our Industry Partners

• **Super Hornet (F/A-18 E/F)**
  – PBL Signed: December 23, 2005
  – The Relationship: NAVICP contract with Boeing. DLA is a participant
  – Expected Benefits: Reduced life cycle costs thru centralized ILS management of configuration, obsolescence, engineering, reliability, maintenance planning, etc.

• **Joint STARS Total System Support Responsibility**
  – PBL Signed: AF/Northrop Grumman, September 2000
  – The Relationship: DLA provides common consumables to Northrop Grumman
  – Expected Benefits: Exploit centralized management and provide aircraft and mission systems availability at reduced cost
Performance Based Logistics: Working With Our Industry Partners

• Army’s Future Combat System
  – PBL Signed: Army/Boeing March 2002
  – Expected Benefits: Reduced life cycle cost thru centralized end to end wholesale and retail supply chain management, improved logistics common operating environment thru integrated data environments, and improved initial fielding thru early cataloging and provisioning support

• Kelly Aviation Center (KAC)
  – PBL Signed: 23 May 2003
  – The Relationship: KAC uses DLA as Preferred Supplier of “Contractor Furnished Material.”
  – Expected Benefits:
    • Increase Reliability on the T56 & TF39 Engines
    • Increase Time on Wing
Defense Logistics Agency

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