1st Choice Support for the Warfighter

DoD EMALL

Point, Click, Ship
One Stop Support for the Warfighter!

Presented by Tony Griffin & Jackie Washington
The FY 1999 DoD Authorization Act stated,

“… the Joint Electronic Commerce Program Office of the Department of Defense shall develop a single, defense-wide electronic mall system, which shall provide a single, defense-wide electronic point of entry and a single view, access, and ordering capability for all Department of Defense electronic catalogs.”

The DoD EMALL was created to leverage purchasing power across agencies to provide the warfighter and other Federal Government Agencies with volume discounts from Military and Commercial suppliers.
DOD EMALL Supports the Field Level

Pre-Deployment Support

In-Theater Support

Base Level Support

Deployment Lists
Shopper/Orderer Workflow

NSN & Commercial Catalogs
Re-Order Lists
Order Tracking
DOD EMALL FACTS

DOD EMALL did **$560 Million in sales in 2005**
- 35,000+ user accounts on the DOD EMALL
- Adding 500 new users a week
- Users are DOD (All Services, National Guard, Reserves) and other Federal Agencies (DHS, FBI, etc.)

Small Business Friendly

1200+ Commercial Contracts hosted on DOD EMALL
- Over half are Small Businesses
- Additional Catalogs are added weekly
Welcome to DOD EMALL!

Stock Out Report Users, Take Note!

The Stock Out Report is under construction. Although the data appears to be available under the Reports tab, the information in the report is from 10 May 2006. A systems change is currently in process to correct logic that resulted in stock out conditions being reported when in fact there was stock on hand at DLA. The data in the report will be refreshed upon completion of that systems change request in late August 2006. The information in the Stock Out Report will be refreshed weekly thereafter. It is recommended that you use the report for training and navigation purposes only and that you refrain from using the data for decision making purposes until late August 2006. We are sorry for the inconvenience.
1st Choice Support for the Warfighter
(Federal Buyers Welcome Too!)

Shop

Catalog Search
Catalog Search allows the user to search by keyword, part number, UPC, catalog number, NIIN or NSN. You will also be able to browse by category or narrow your search according to particular attributes, e.g. price or supplier.

Power Search
Power Search is a feature of DOD EMALL that allows a user to manually search for up to two hundred part numbers, manufacturer part numbers or NSNs at one time. You can also import a text file for an easy way to search for multiple items without typing in each number.

Product Comparisons
Product Comparisons allow the user to display more than one item, side-by-side to assist in review of product information such as Item description, Unit of Issue, and Price.

Specialty Stores
Specialty Stores is where you will find collections of items built by DOD EMALL for broad user groups. These collections contain like items in logical groups and are available to all users to speed up the shopping process. You can review each list and select multiple items from it for adding to a shopping cart.

Competitive Pricing
Competitive Pricing (e.g. On Demand Manufacturing) occurs after the user adds an unpriced item(s) to a shopping cart, and before the user clicks "Checkout". It is used to request and receive competitive quotes from multiple vendors who are already on contract and have the ability to make a product or perform a service. A cart containing items that must be competitively priced cannot be checked out until those items are priced.

Housing
Housing is used to initiate delivery orders with contracted housing suppliers. This application encompasses competitive pricing for housing requests, order management, and invoicing. Access to the Housing Module is by Special Permission only. Should you need access, proceed to the Special Permissions tab in My Account to apply.
DOD EMALL

Welcome to the DOD EMALL Search Page
Search by keyword or part number. You can also browse by category or narrow your search according to particular attributes, e.g. price or supplier.

NSN Warning:
If you absolutely must have an NSN item, you should order an NSN item. When you order a manufacturer's part number, you are getting the manufacturer's commercial part which may or may not meet all of the technical requirements for the corresponding NSN.
### Current Search:

Keyword: batteries - AA in Corridor: All of DOD EMALL

### Product Categories With the Most Frequent Matches

- **BATTERY, NONRECHARGEABLE**
- **CHARGER, BATTERY**
- **LABELING MACHINE**
- **CLOCK, WALL**
- **CALCULATOR, ELECTRONIC**
- **SHARPENER, PENCIL**

### Products Found (12564):

#### BATTERY-AA

- **Supplier:** CATERPILLAR INC
- **Mfr. Part #:** 1U9533
- **Contract #:** SP070099DS006
- **Change Permissions**

- **Price:** $0.66 EA
- **Min. Order:** 1
- **Days ARO:** 7 days

#### BATTERY-AA

- **Supplier:** CATERPILLAR INC
- **Mfr. Part #:** 1U9533
- **Contract #:** SP070099DS006
- **Change Permissions**

- **Price:** $0.59 EA
- **Min. Order:** 1
- **Days ARO:** 7 days

#### Eveready AA Battery

- **Supplier:** BACO Enterprises, Inc.
- **Min. Order:** $150.00
- **N. Mfr. Part #:** EVE-E91SBF36H
- **Catalog #:** EVE-E91SBF36H
- **Contract #:** OPENNKT0115
- **Description:** AA Battery
- **Change Permissions**

- **Price:** $43.00 EA
- **Min. Order:** 1
- **Days ARO:** 1 day
<table>
<thead>
<tr>
<th>BATTERIES</th>
<th>AL- AA BATTERY</th>
<th>AA ALKALINE BATTERY</th>
<th>General Batteries AA</th>
<th>General Batteries AA</th>
</tr>
</thead>
<tbody>
<tr>
<td>Category: BATTERY, NONRECHARGEABLE</td>
<td>Category: BATTERY, NONRECHARGEABLE</td>
<td>Supplier: Johnstone Supply</td>
<td>Supplier: Kipper Tool - Credit Card Only</td>
<td>Supplier: Kipper Tool - Credit Card Only</td>
</tr>
<tr>
<td>Supplier: Associated Supply Company</td>
<td>Supplier: Tidewater Electric (Johnstone Supply, Inc.)</td>
<td>Min. Order: $50.00</td>
<td>Min. Order: $27.00</td>
<td>Min. Order: $27.00</td>
</tr>
<tr>
<td>Catalog #: 61</td>
<td>Catalog #: G21-865</td>
<td>Catalog #: G21-865</td>
<td>Catalog #: EVEE91BP2</td>
<td>Catalog #: EVEE91BP4</td>
</tr>
<tr>
<td>Contract #: GS14F0048M GSA FSS</td>
<td>Contract #: SP073002DE007 IDO</td>
<td>Contract #: GS06F0027S GSA FSS</td>
<td>Contract #: GS06F0018L GSA FSS</td>
<td>Contract #: GS06F0018L GSA FSS</td>
</tr>
<tr>
<td>Description: AA BATTERIES</td>
<td>Description: AL- AA AA BATTERY</td>
<td>Description: AA ALKALINE BATTERY</td>
<td>Description: AA; 2/Pk</td>
<td>Description: AA; 2/Pk</td>
</tr>
<tr>
<td>Change Permissions</td>
<td>Change Permissions</td>
<td>Change Permissions</td>
<td>Change Permissions</td>
<td>Change Permissions</td>
</tr>
<tr>
<td>Brix: $39.61 BX</td>
<td>Brix: $0.46 EA</td>
<td>Brix: $0.47 EA</td>
<td>Brix: $3.00 EA</td>
<td>Brix: $5.00 EA</td>
</tr>
<tr>
<td>Days ARO: 2 days</td>
<td>Days ARO: 3 days</td>
<td>Days ARO: 3 days</td>
<td>Days ARO: 2 days</td>
<td>Days ARO: 2 days</td>
</tr>
</tbody>
</table>
Product Search Using Filter Icons

JWOD items

Small Business

UNICOR Items

Environmentally Friendly

Material Safety Data Sheet Applies

Picture Available

NSN Cross Referenced

• Government Certified

• Contractor Certified

Payment Forms Accepted

• Fund Codes (MILSTRIP)

• Credit Card
DoD Electronic Mall (EMALL) Solicitation Information

Offices of Assistance

Welcome to the Defense Supply Center Columbus DoD Electronic Mall Page. The DoD EMALL is a one-stop Internet shopping site that gives military shoppers an alternative to traditional buying processes used by DoD.

The DoD EMALL offers you access to DoD customers from around the world! Getting connected to the DoD EMALL is not difficult. Help is available should you need it. Suppliers not represented on the DoD EMALL are missing out on significant potential sales. This is an opportunity to increase your Defense business. If you offer quality products with competitive commercial pricing and delivery, we want you on the DoD EMALL team! If you already hold a long-term contract with DSACC, contact us about transitioning to an electronic catalog contract!

Documents:

VENDORS: A new DoD EMALL Solicitation will be issued soon. Please provide your email address to, DobD.email@dsc.dla.mil. You will be added to the EMALL e-mailing list.

Links:

- DoD EMALL Help-- "How To's"
  Provides the technical information required for participation in the DoD EMALL
- DoD Electronic Mall (EMALL)
  Allows Military customers worldwide to "shop" for their requirements and place orders.
- Defense Supply Center Columbus (DSCC) DoD EMALL Solicitation
  + DoD EMALL Amendment (83 kb)
  + DSACC Catalog Template (39 kb)
- Defense Supply Center Philadelphia (DSCP) DoD EMALL Solicitation
IN REPLY TO DSCC-DOM

February 02, 2006

We invite you to submit a proposal to join the Department of Defense Internet shopping service called DOD EMALL, the Department of Defense Electronic Mall. The DOD EMALL is an Internet based Electronic Mall, which allows our Military customers and other authorized worldwide customers to 'shop' via a web page for the commercial products they need. Our military and federal customers may choose to order by Government MILSTRIP requisition or by using the Government purchase credit card.

Participation on the DOD EMALL is free of charge to all vendors. All that is required is a DOD EMALL contract and the ability to participate in the DOD EMALL e-commerce architecture. The DOD EMALL offers you the potential to increase your sales while reducing your administrative costs. Your participation in the DOD EMALL allows you to update prices, display parts availability or delivery, show technical specifications, pictures of your merchandise, and choose how you want to receive your orders (EDI delivery orders or electronic mail). You will enjoy worldwide exposure for your products targeted directly to Military and Federal end-use customers, 24 hours a day, and 7 days a week. DLA adds a 7.2% surcharge to prices, paid by customers, to cover EMALL administrative costs. DOD EMALL is at http://www.emall.dla.mil.

Joining the DOD EMALL team is easy. A copy of the DOD EMALL solicitation is available at http://www.dscc.dla.mil/programs/Email/ or by contacting Jacqueline Washington, Jacqueline.washington@dla.mil, (614)-592-5372 or Jim Secrist, james.secrist@dla.mil, (614) 892-7346.
How To Become A DOD EMALL Supplier

• Review/Download Online Solicitation
• Contact the Contracting Officer for Details
• Complete the Solicitation
• Consider Posting an Open Market Catalog
(Supplier’s catalog can be put on DOD EMALL as an Open Market Catalog before contract is written, if requested by customer)
• Complete the solicitation and provide your discounted price list on a spreadsheet. (template online)
Becoming An EMALL Supplier (Continued)

• Review the cover letter for Fill-ins

• Other details that are provided by the Supply Account Manager (SAM), such as catalog hosting, software encryption (PGP) information, supplier welcome page, other cataloging format issues are available on the DOD EMALL website.

• The DOD EMALL Business Rules are also available on our website. These Rules must be reviewed and signed by suppliers who do not have a current government contract.