NDIA
2005
Small Arms System Symposium
Panel Discussion

“Lessons Learned”
Industries’ Response and Acquisitions Real Needs
17 May 2005
Panel Format

• Introduction

• Panel Members “Lessons Learned” Overviews

• Panel Dialogue — Moderator Questions

• Questions from Attendees
  – Written
  – Oral

• Panel Member Wrap-Up

• Conclusions
  – “Lessons Learned”
  – “Recommendations”
Panel Members

**Moderator:** Dave Broden

- Jean Louis Vanderstraeten  
  FN Manufacturing
- Peter Simon  
  HK-USA
- Kevin Brown  
  Colt
- Karen Davies  
  ATK-Ammo Systems – Lake City
- Michael Hockenberger  
  PGM Corp.
- TBD
- TBD
Panel Topics

• Needs — urgent vs. standard

• How were urgent needs communicated?
  – Overview only
  – In-depth and clarity

• Industry response — approach — timing — schedule — risks

• Industry readiness — capability — facilities — sources — materials — people?

• Was industry ready? Why? Why not?

• Was acquisition effective?

• What could have gone better?

• What went well?

• Did products — services — spares, etc. get to the forces effectively?

• Planning for the future — recommendations
Panel Considerations

• Understanding of the Urgent Need
  – Hardware
  – Schedule
• Special Urgent Tests Required — Conducted — Completed — Value
• Capability Readiness — Facilities — Tooling, etc.
• Capability Response — Timing — Problems?
• Acquisition Approach/Support/Responsiveness
• Challenges to Industry and Government
  – Identified
  – Overcome — How
• Military Response — Comments
• Needs to Meet Future Challenges
• Planning/Establishing Future Capability — Recommendations
Key Messages

• Were “lessons learned” needs anticipated?

• How could have challenges been avoided?

• Was communication effective?

• Was acquisition process clear, timely, responsive?

• Did products — services — spares, etc. get to forces when needed?

• What are change recommendations for future readiness?

Industry and Government have Worked Effectively to Meet the Challenges of Urgent Needs “Lessons Learned” will Shape Future Readiness