AF PEO Services Overview

Presented to:

National Defense Industrial Association

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“…small business owners are taking risks and pursuing dreams, and as a result,…creating jobs for millions of citizens.”

- President George W. Bush, 2005
“The vital role small business plays in maintaining a strong defense industrial base cannot be overstated, and in this capacity, they are a vanguard in the global war on terrorism.”

- John P. Jumper
  General, USAF
  Chief of Staff
“As President Bush said recently, small businesses and the entrepreneur spirit are ‘really what America has been, is and should be all about, from the perspective of my 40 years of industry experience, I couldn’t agree more.”

Mr. Peter B. Teets,
Undersecretary of the Air Force
2004
“Small business is smart business for the Air Force.”

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2004
“Small business doesn’t mean small capability.”

Joe Diamond, Director
AF Small and Disadvantaged Business Utilization
“Broader participation by the nation’s innovative small business community is need to meet rapidly emerging requirements in support of the global war on terrorism.”

“I believe the best way to help our small businesses is not only through small-business loans. . . But to unbundle government contracts so people have a chance to be able to bid and receive a contract to help get their business going.”

-President George W. Bush, 2004
10 Questions + 1

1) What is PEO/CM?
2) Why did the Air Force set up PEO/CM?
3) What is in your portfolio?
4) Who do you report to and who reports to you?
5) Are we overusing IDIQ contracts?
6) How long should service contracts be?
7) What is your perspective on Small Business?
8) How do you decide the right number of contracts?
9) What are you going to do about “empty contracts?”
10) Where are you going with Organizational Conflict of Interest?

+1 What are the challenges for services acquisition?
Outline

- Data
- Mission Support
- Emerging Trends
Services Growth Dollars

DoD FY01-FY04 Contract Dollars (000)

AF Actions
Army Actions
Navy Actions
DLA Actions
Other Actions

GPC
Micropurchases (SAP <$2,500)
<$25K (exc micropurchases)
>$25K

Integrity - Service - Excellence
Portfolio by Dollars as of Mar 23, 2005

Number of Programs: 139

Estimated Program Max Value: $109B
Portfolio by Status
as of Mar 23, 2005

Number of Programs: 139

Total Program Dollars: $109B
Competition and Business Type*

* Data from PL107-107 Established Programs/Awarded Contracts (41)
### What We Buy

<table>
<thead>
<tr>
<th>Service</th>
<th>#Programs</th>
<th>Est $B</th>
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<tbody>
<tr>
<td>Sustainment &amp; Mission Support Services</td>
<td>39</td>
<td>31</td>
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<td>Training Support &amp; Services</td>
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<td>A&amp;AS</td>
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<td>Contingency Operations</td>
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<td>General Support Services</td>
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<td>Service Wide Initiatives</td>
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<td>Base Operations Support</td>
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<td>Range Operations &amp; Maintenance</td>
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<td>A-76 Public/Private</td>
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<td>1</td>
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<tr>
<td>R&amp;D</td>
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<td>2</td>
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<tr>
<td>Operations or Base Level Maintenance</td>
<td>6</td>
<td>1</td>
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<tr>
<td>Other</td>
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What We Deliver

For Services >$100M we deliver:

- Essential review/approval
  - Acq Strategy – RFP – Comp Range – Selection – Oversight

- Designated Official (DO) Duties
  - Performance Based and use of Non DoD Vehicles

- Acquisition Management Discipline & Consistency

- Program Reviews & Oversight
  - 30 Day – Transition & - Annual – Cost/Schedule/ Performance

- P.L. 107-107 Data

- Just-In-Time Source Selection Training

AF PEO CM is the management structure for procurement of services

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Integrity - Service - Excellence
Emerging Trends

- Ethics and Integrity in decision making
  - Need for oversight and checks and balances
  - Restore credibility and confidence in acquisition
- Increasing desire for consolidation
  - Flexibility with reduced resources
- Limitations on contract length
- In-house vs. non-DoD contracts
- Need for early QA planning
- Small Business challenges and opportunities
Program Executive Officer for Combat & Mission Support

Support to the Warfighter
...on time
...best value
...high quality

What We Do:
- Implement Service Acquisition and Oversight for the Air Force

Our Mission:
- Assuring agile mission support through the acquisition of world-class performance-based services for the war fighter.