2004 Munitions Executive Summit

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We make the ammo...
You make the difference
Key Points

- Working hard to integrate logistics and acquisition and create a single voice (not single person) in SMCA operations/Army Ammunition Management.
- Instilling discipline/System Engineering mentality in the way we look at every aspect of the ammunition enterprise
- Still have major work to do in working with and communicating with our customers/external interfaces
- The Ammunition Enterprise is poised to focus on strategic objectives and future operations and requirements
Enterprise Excellence
Holistic Implementation

Robust Design for Six Sigma

Lean Enterprise

Six Sigma

Robust Products and Services
Need to Overcome

Knowledge
(what to, why to)

Skills
(how to)

HABITS

Desire
(want to)
Recent use of different types of ammunition;
   ✅ Ammo was effective, but amount needed was low
   ✅ The Army will be moving towards precision munitions
   ✅ PEO/PM mentality;
      ✅ Systems contracts—we are best in partnership with systems integrators
      ✅ Need to really look at the way we do best value and give more value to discipline, systems engineering, process management, etc
      ✅ Competition is desired, but maintaining the capabilities required to meet our ammo requirements is our number one priority
   ✅ This is a team thing where Industry, the Army and the other services have to all work together to truly get to what the warfighter deserves