2003 Munitions Executive Summit

Direct Fire Panel

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Industry Perspective

- **Transformation Accepted and Sponsored**
  - Legacy → Interim → Objective Forces
  - Leadership Engaged and Committed
  - Resource Commitment?

- **Stand-up of PEO**
  - Focused Office to Quantify Magnitude of Ammunition Issues
  - Ability to prioritize Today’s and Tomorrow’s Needs and Develop Strategy to Achieve Balanced Plan
  - Available for Tomorrows Needs
Critical Factors for Success

• Define Strategy that Integrates Ammunition Needs of Counterstrike, IBCT and FCS
  ✓ Affordability

• Shore-up Disconnects Between Program Priorities and Funding
  ✓ Ammunition Needs for FCS are Unfunded
    ➢ MRM is a prime example
  ✓ Funding Uncertainty Creates Disincentive for Industry to Invest in New Processes and Facilities to Drive Down Costs
Critical Factors for Success

• **Address Industrial Base and Supplier Chain Issues**
  - Integrated Product and Supplier Base Strategic Planning
  - Multi-year Procurement Strategies so Industry Can Recover Investments in Facilities, Equipment and Tooling
  - Performance Specification Versus TDP

• **Fund Development Programs to the Levels Required**
  - Underfunding Leads to Schedule Stretch and Cost Growth
  - Designs Overcome by Requirement creep and Part obsolescence
  - Need to Embrace Spiral Development (Field Fast, PIP Often)