Affirmative Procurement

What Does DLA Sell and Who is Buying Green?

Presented by Karen Moran, HQ DLA, DSS-E
NDIA Environmental & Energy Symposium
Richmond VA
April 8, 2003
The DLA Enterprise…
A Fortune 500 Company

**Scope of Business**
- 1312 Weapon Systems Supported
- $80.5B Inventory
- 125.0M Net Barrels Sold
- $13.5B Annual Reutilizations/Disposals
- 20M Annual Requisitions
- 23.3M Annual Receipts & Issues
- 22 Distribution Depots

**FY02 Sales/Services: $20.6B**

- **Supply**: $15.2B Annually
  - Def. Supply Ctr. Columbus: $2.3B
  - Def. Supply Ctr. Richmond: $2.7B
  - Def. Supply Ctr. Philadelphia: $7.6B
  - Def. Energy Support Ctr.: $5.6B
- **Distribution**: $1.4B annually
- **Disposal**: $.3B annually
- **Stockpile**: $.3B annually
- **Document Automation & Production**: $.4B annually

**People**

**WORLDWIDE**
- 22,627 civilians
- 491 active duty military
- 618 reserve military

**48 states**

**28 countries**

**Foreign Military Sales**

- **Sales**: $702M annually
- **Shipments**: 670M annually
- **Top 10 customers**
  - S. Korea
  - Taiwan
  - Israel
  - Turkey
  - Greece
  - Australia
  - Saudi Arabia
  - Egypt
  - Germany
  - Spain

**DLA’s Top 100 customers include 24 nations**

**Small Agency . . . Doing BIG Business!**
## DLA-managed Green Products

**FY02 Total Requisitions = $4,878,281.99**

<table>
<thead>
<tr>
<th>Product Description</th>
<th>Requisition Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>LUBRICATING OIL CONTAINING RE-REFINED OIL</td>
<td>$2,797,012.17</td>
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<tr>
<td>RECLAIMED ENGINE COOLANT</td>
<td>$1,086,061.24</td>
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<tr>
<td>FLUORESCENT TUBE LAMPS</td>
<td>$327,627.18</td>
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<tr>
<td>REMANUFACTURED TONER CARTRIDGES</td>
<td>$227,193.73</td>
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<tr>
<td>URINALS</td>
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<td>PAPER AND PAPER PRODUCTS</td>
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<td>FLUORESCENT BALLASTS</td>
<td>$96,715.79</td>
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<td>ICE CUBE MACHINES</td>
<td>$72,815.03</td>
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<td>ROOM AIR CONDITIONERS</td>
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<td>EXIT SIGNS</td>
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<tr>
<td>CLEANING COMPOUNDS</td>
<td>$1,173.28</td>
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<tr>
<td>BINDERS, CLIPBOARDS, FILE FOLDERS, CLIP PORTFOLIOS</td>
<td>$163.88</td>
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</table>
Environmentally Preferable Product Program (EPP)

• Cross service, multi-agency initiative

• To help DLA customers accomplish the goals and objectives outlined in Executive Orders, RCRA and other key legislation

• Increased visibility due to new reporting requirement in Sec. 314, FY03 Defense Authorization Bill
  – DLA to track and report annually to Congress on DoD procurements of EPP, to include percentages
  – First report due by March 1, 2004, on FY03
Environmental Attributes

- Environmental Attribute Codes (ENAC) for NSN items in the Federal Logistics Information System (FLIS)
- Signifies that a product meets strict, definable environmental standards and criteria from an approved certifying organization
- Currently applied to roughly 1600 items managed by DLA and GSA
- DLA formed and chairs a Joint Group on Environmental Attributes (JGEvAtt) to seek out and evaluate clearly definable environmental product criteria or ‘attributes’ from recognized environmental organizations
- JGEvAtt process: Identify, evaluate and through a consensus building process, approve Environmental Attributes or criteria to be applied to products in the FCS.
  -- Voting Members: DLA, Army, Navy, Air Force, Marine Corps, GSA
  – Advisors: EPA, USDA, DOE, OSD
Environmental Attributes approved to date by the JGEnvAtt

• **Recycled Content** -- products that meet or exceed the specific product CPG: Comprehensive Procurement Guideline - Recovered Materials Advisory Notices (RMAN) as outlined on the EPA website.

• **Energy Efficient** -- products that meet DOE Energy-Efficient Products Standards -- products in the top 25 percent of energy efficiency for all similar products, or at least 10% more efficient than required by DOE standards, or meets efficiency criteria of the EPA/FDOE Energy Star label.

• **Water Conserving** -- Plumbing fixtures that meet or exceed the Department of Energy (DOE) Federal Energy Management Program (FEMP) recommended performance standards for flow rates, and are in the upper 25% of energy efficiency of that product group.

• **Low VOC Content** -- any product that meets the VOC content requirements established in the California South Coast Air Quality Management Source Specific Standards

• **Low Standby Power** -- products that use minimal power when in a Low Standby mode, as outlined in Executive Order 13221 as listed in the Department of Energy Federal Energy Management Program (FEMP) listing of Standby Power Devices

• **Asbestos Alternative** -- replacement for a product that normally contains asbestos and has less than 1.0 percent asbestos by weight or area (as determined using EPA Test method
Re-refined Lubricating Oil

- **Basic Re-refined Oil Program**
  - API certified oil in your choice of 5W-30, 10W-30, 15W-40, 30 and 40.
  - No minimum orders.
  - Packaged in Quarts, 5 Gallon Containers, and 55 Gallon Drums.
  - World-wide delivery from Vendor to Customers

- **Closed Loop Re-refined Oil Program**
  - API certified oil in your choice of 30, 40, 10W-30 and 15W-40
  - Small minimum orders.
  - Includes pick up of your used oil for refining.
  - CONUS delivery of packaged and bulk products, available in Quarts, 5 Gallon Containers, 55 Gallon Drums, and bulk deliveries.

**Ordering:**
MILSTRIP/FEDSTRIP, Fax 800-352-3291, Phone 800-345-6333, D695-5698
IMPAC Card through EMALL ([www.emall.dla.mil](http://www.emall.dla.mil))
Reclaimed Engine Coolant (aka Recycled Antifreeze)

- Conforms with EPA guidelines
- Might be purer since recycling process reduces chlorines from hard water
- Commercial Item Description that replaces 3 Mil Specs, specs same for virgin, recycled
- Army – 3 years ago, use recycled only, DLA to do automatic substitution
- Other Services -- similar directions
- POC: Cliff Myers, D695-3995
# Recycled Antifreeze from DLA

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<th>Size</th>
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<td>EGAF 100%</td>
<td>1 Gal</td>
<td>6850-01-464-9125</td>
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<tr>
<td>I</td>
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<td>I</td>
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<tr>
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<td>EGAF 60%</td>
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<td>55 Gal Drum</td>
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</tbody>
</table>

Lighting

• Online energy efficient lighting catalog with over 5000 lighting items, such as compact fluorescent, high-pressure sodium, metal halide and low mercury fluorescent

• Projects /Initiatives
  – Tailored Logistic Support Projects
  – Over 25 Long term Contracts
  – Government/Industry Alliance: installation advice, training, new product development; DOE, EPA
The Lighting Team

http://www.dscp.dla.mil/gi/general/light1.htm

DSCP Lighting Management Division:
  Tony Armentani 215-737-8047  aarmentani@dscp.dla.mil
  Dan Ferry 215-737-5778  dferry@dscp.dla.mil
  Rob Pezick 215-737-7797  rpezick@dscp.dla.mil

Customer Support: Call 1-800-DLA-BULB lighting@dscp.dla.mil
  Option #1 Phil Cufaro  pcufaro@dscp.dla.mil
  Option #2 Lee Edgil bedgil@dscp.dla.mil

Technical/ Quality Support:
  Susan Berneski  215-737-4175
  Harry Sands 215-737-9166

Acquisition Support:
  Jeanette Moy 215-737-8253
  Eric Ekberg 215-737-2765

Inventory Management Support:
  Helen Price 215-737-5198  hprice@dscp.dla.mil
  Susan Hill  215-737-3843  shill@dscp.dla.mil

“We never leave our customers in the Dark”
Toner Cartridges

- EPA CPG item (non-paper office product)
- Used in laser printers, photocopiers, fax machines, and microphotographic printers
- When the toner is replaced, the cartridges can be returned to the manufacturer to be refilled, refurbished, and cleaned for resale.
- EPA recommends that agencies procure remanufacturing services for expended cartridges and, when such services are unavailable or not practicable, obtain remanufactured toner cartridges or new toner cartridges made with recovered materials from product vendors.
Remanufactured Toner Cartridges Available from DLA

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<th>Type</th>
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<td>II</td>
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<td>EP-P</td>
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<td>FX2</td>
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<td>IX</td>
<td>4V (C3900A)</td>
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## Remanufactured Toner Cartridges, continued

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<tr>
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<td>XII</td>
<td>VSi (C3909A)</td>
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<tr>
<td>XIII</td>
<td>4000 SERIES (C4127X)</td>
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<td>XIV</td>
<td>FX3</td>
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<tr>
<td>XV</td>
<td>IBM 4019/4029 (1380200)</td>
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<tr>
<td>XVI</td>
<td>IBM 4039/4049 (1380950)</td>
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<td>XVII</td>
<td>C4191A</td>
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<td>XVIII</td>
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<td>XIX</td>
<td>C4193A</td>
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<tr>
<td>XX</td>
<td>C4194A</td>
</tr>
</tbody>
</table>

**POC:** Cliff Myers, D695-3995
Bio-based Fuels (aka Biofuels)

- B20, a blend of 20% long chain fatty acids from vegetable oil and 80% low sulfur diesel fuel
- E85, a blend of 85% ethanol and 15% gasoline
- DLA’s work with DOE on biofuels for Government fleets – began in 1999
- Driven by EO 13101 and 13149, Greening the Government Through Federal Fleet and Transportation Efficiency
  - Agencies to decrease petroleum consumption by 20% by 2005; 75% fleet to be alternatively fueled vehicles (AFV)
  - Biofuel use reduces regulated exhaust emissions and decreases petroleum imports
Biofuels

- ASTM standard for E85, none for B20
- Work to establish quality requirements for B20 so fuel works comparable to diesel
- Procurement clause established
- GSA approved B20 procured by DLA
- USPS, DOE, USDA, Park Service
- B20 requirements:
  - 1.4M gallons (2001), 5M gallons (2002)

POC: Pam Serino, D427-8363; George Atwood, D427-9509
Vehicular Battery Consignment Program

- Contract awarded April 2000 services all 50 states – current contractor is Exide
- Batteries included: 6TMF, 2HN, 4HN
- New Low Price: The 6TMF battery price is $72.92 for all sites (FY 2002 price).
- Direct Vendor Delivery for sites with total of 120 or less per year – order on as needed basis through MILSTREP
- Consignment of 30 day supply for sites with more than 120 per year – over 200 sites – requires application
- Contractor takes away the unserviceables (disposals) on a one-for-one basis
- More info: http://www.dscr.dla.mil/vbcp2/ or contact: Tracy Tingley, D695-5426; Dale Roberts, D695-3866
Exploratory Initiatives

• Asbestos elimination efforts
• Testing commercial biobased hydraulic fluid
  – 2 rounds so far for 2 mil specs – none satisfied
  – Looking at: 3rd round; reformulation; commercial equip
• Biobased Cutlery
  – DLA let R&D contract in 2002; Natick R&D performing functionality & safety testing
  – Tests show vast improvement since 1999
• Other: biodegradable plates, clam shells, food wraps, garbage bags; biobased adhesives
DLA Offers Green Services

- Environmental Products website (EPRO)
- Green shopping on EMALL
- DRMS – electronics demanufacturing
- Hazardous Material Information Resource system (HMIRS)
- Hazardous Technical Info Service (HTIS)
- Environmental Products website (EPRO)
- Hazardous Material Minimization Service
- “Buying Green” course
- Closed loop – batteries, lubricating oil
- Environmental Reporting Logistics System (ERLS)
EPRO website
(www.dlis.dla.mil/epro)

Welcome to the DLA Environmentally
Preferable Products Program Website

The Defence Logistics Agency, in concert with the military
services and other federal agencies, including the
Environmental Protection Agency, the United States
Department of Agriculture and the General Services agency
have collaborated to add a new element to the Federal
Logistics Catalog System. This new element, called an
Environmental Attribute or Characteristic code (ENAC), identifies products that are “green,”
meaning they are environmentally preferable over other similar products, and signify that a
product meets strict, definable environmental standards and criteria from an approved
environmental body.

Our military and federal agency customers worldwide can buy Environmentally Preferable
Products from DLA with the confidence of knowing that the Environmental Attribute or
Characteristic criteria has been reviewed and approved by a consensus of the military services
and federal agencies through the DLA chaired Joint Group on Environmental Attributes. And
vendors, manufacturers and suppliers selling environmentally preferable products to DLA have the
confidence of knowing that if their products meet any of our DLA Approved Environmental
Attributes, those products will be highlighted in the Federal Catalog by a distinctive coding
system and a “Green Tree” icon to make them readily identifiable to our customers.

Through this website, DLA customers may shop for “Green” products through the DoD EMALL
website by clicking on the EPP icon.
EMALL -- DLA’s electronic shopping tool (www.emall.dla.mil)
Defense Reutilization & Marketing Service (DRMS)

- Disposal of Hazardous property (waste or material) to maximize the use of each item and minimize the environmental risks and the costs associated with disposal
- Environmentally Preferable Electronics Demanufacturing Service
  - In four years, 100 million pounds processed through controlled dispositions
  - About 25% requires demilitarization
Flow for Electronic Property

• DRMS Receipt of Excess Property
• Reutilization or Redistribution (within DoD)
• Transfer to Federal Agencies
• Donations to State & Local
• Sale by DRMS Commercial Venture Agent
• Demanufacturing
  – Commercial contracts
  – MOU with UNICOR
Demanufacturing Concerns

• Environmental Protection
  – Electronics scrap sales to general public eliminated
  – Controlled disposal of:
    • Batteries of all types in electronics
    • Mercury switches
    • Lead, Chromium and Cadmium prevalent
  – Renewed Focus on leaded glass, keeping from landfill
  – Increased Recycling & solid waste diversion
Demanufacturing Concerns

- Demil & Trade Security Controls
  - Ensure that Munitions List Items (MLI) requiring destruction are destroyed
  - Ensure that MLI/CCLI not requiring destruction is registered to prevent unauthorized disposition
  - Ensure that sensitive data is destroyed (Interim hard drive and storage media policy)
Demanufacturing Segments

• **Military Unique property**
  – Demilitarization
  – Trade Security
  – Sensitivity of Data

• **More need for control and security**
  – National Safety
  – Unauthorized Use
  – Remanufacture risk

• **Commercially available property**
  – Environmental Protection overriding concern
  – More opportunity for reuse or sale

• **Some overlap occurs**
Hazardous Material Information Resource System (HMIRS)

- DoD central repository for Material Safety Data Sheets (MSDS); including foreign language MSDS
- Assists Federal Government personnel who handle, store, transport, use, or dispose of hazardous materials – EPA, OSHA, DOT
- Online web or quarterly CD-ROM access
- Document submittal website for manufacturers and Government agencies
- Includes value-added info by Service-agency focal points: HAZCOM
  warning label & transpo
• **Program Manager**: Defense Logistics Information Service (DLIS), Kay Eggers, DSN932-4472. Focal point for Help Desk support: Customer Service Office, DSN 932-4725 or commercial 1-888-352-9333

• **Functional Manager**: Defense Supply Center Richmond (DSCR) provides Hazardous Information Help Desk support: (804) 279-5734 or DSN 695-5734.

Hazardous Technical Information Services (HTIS)

Help Line: 800-848-HTIS

- Environmental
- Safety & Health
- Transportation
- Packaging
- Logistics

Bulletin

- Bimonthly
- Over 8,000 Recipients

Regulatory Alerts - weekly
CUSTOMERS

FY 1990-2000
INQUIRY SUBJECTS

FY 1990-2000
EXAMPLES OF INQUIRIES

- Gas Cylinder Adapters for Bosnia
- In-Flight Transport Call (Jet Engine Cargo Leaking Fluid)
- Preparation of Self-propelled Vehicles for Air Shipment
- Identification of Items Found at Storage Sites
- Disposal of Wood Treated Products
- Super Tropical Bleach (storage/SLF)
CURRENT AWARENESS

- Bimonthly HTIS Bulletin
- Information on:
  - Technical & Regulatory Guidance & Updates
  - HazMat & HazWaste Procedures
  - Environmental Policy & Managerial Issues
  - Health, Safety, Transportation, Packaging & Logistics
  - Pollution Prevention & Recycling
  - Environmental Products
HTIS HELP LINES

- Monday - Friday: 0730 - 1630 ET
- DSN 695-5168 & (804) 279-5168
- Voice mail after hours
- 800-848-HTIS
- FAX: 279-4194
- Internet
  - htis@dscr.dla.mil
  - (http://www.dscr.dla.mil/htis/htis.htm)
- Links from other DOD/Government Sites
- NOT for Emergency Response
Buying Green --
A Multifunctional Approach to Pollution Prevention

This 2-day workshop offered by the DLA Training Center (DTC) provides an overview of the Federal pollution prevention initiatives and how they relate to the DoD acquisition process.

Course Information—Buying Green: A Multifunctional Approach to Pollution Prevention (DCPSO00R750)

POCs: Workshop Managers; Sheryl Linzell, D850-5935, and Gerard Nelson, D850-6166
Buying Green Workshop
Highlights

• P2 Laws/Executive Orders/Regulations
• Affirmative Procurement Program
• Environmentally Preferred Products
• Life-cycle Costing
• Acquisition Planning
• FAR requirements

See: http://www.hr.dla.mil/dtc/coursecatalog/EPHM/BG.htm
DLA Environmental Reporting Logistics System (ERLS)

- Automated environmental tracking and reporting capability for hazardous, radioactive, and environmental items
- Begun in 1994 under PADUSD(ES) and DESCIM purview to meet reporting requirements of Executive Orders 12856 (completed 1998) and 12873 (P² module, completed 2000)
- (New) Perform functions required by Section 314 and OSD/OMB
ERLS Affirmative Procurement Program Functions

- Daily contract and requisition information on environmental items
- Quarterly and annual reports on purchases and requisitions of items with recovered materials
- Ability to capture purchases of “non-green” counterparts vs. environmentally friendly
- (New) Report on web for services to view
ERLS APP Interfaces

**DLA Systems**

**SAMMS/BSM**
- Contracts/Requisitions
- DLA Inventory Control Points

**BOSS**
- Contracts - DLA Retail Sites

**FLIS**
- Environmental Attribute Items

**DFAMS/FAS**
- Contracts/Requisitions
- DLA Fuel Depots

**GSA**
- Marketing Information System - Requisitions from Defense Activities

New
Reports automatically generated quarterly
Report requisitions by for one quarter or year/year-to-date
Quantity and dollar values for green vs. non-green items purchased/sold
All items with environmental attribute codes – not just CPG items
Service/Agency level summary or DODAAC detail reports
Plan to make data available to field activity personnel – manage APP from field up – not HQ-down.
ERLS test website details

- https://ogd1s-cisco.dsio.dla.mil/pls/emacsi
- Login: erlstest01
- Password: Just4erls
- Note that this is a first cut on a development server that may be unavailable from time to time. Should be accessed only from .mil or .gov domains; service is unpredictable from .com, etc. sites.
ERLS Data Pilot Test Group

- McGuire AFB
- Portsmouth Naval Shipyard
- Camp LeJeune
- Ft. McPherson
- We are still open to additional volunteers!
Accessing ERLS Test Website

Equipment Management and Control System

December 16, 2002

EMACSI Newswatch

EMACSI Contacts

EMACSI Information

Powered By:

ORACLE

Copyright ©2002
Equipment Management and Control System

Site developed & hosted by
EMACSI Development Team
Accessing ERLS Test Website
Creating an custom query on the ERLS test website

**Customize Requisition RCRA Fiscal Year Summary Report**

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## Sample ERLS Summary Query

**Requisition RCRA Fiscal Year Summary Report**

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Total Row Count in Report: 3
Row(s) 1 - 3

ERLS Reports On Portal: DEMO
# Sample ERLS DODAAC Query (Camp LeJeune)

## Requisition RCRA Fiscal Year Detail Report

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**Total Row Count in Report:** 4  
**Row(s) 1 - 4**

ERLS Reports On Portal: DEMO
Sample ERLS DODAAC Query
(Dental Clinic, Portsmouth NSY)

### Requisition RCRA Fiscal Year Detail Report

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Total Row Count in Report: 4
Row(s) 1 - 4

ERLS Reports On Portal: DEMO
Searching for DODAAC by Zipcode
Searching for DODAAC by Zipcode

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