

PRESENTATION OUTLINE

- Why Form WESTECH International, Inc. and What is WESTECH?
- Initial Growth
- Sustaining Growth
- Other Comments/Suggestions

**WHY FORM WESTECH
INTERNATIONAL, INC.?**

PERSONAL MOTIVATIONS

- Strong Desire to Grow Something
- Risk Taking (Every Day is an Adventure)

**ENTREPRENEUR SPIRIT INSPIRED BY
FAMILY OF ENTREPRENEURS**

- Father Immigrated to U.S.
- Many Other Family Members Own Their Businesses

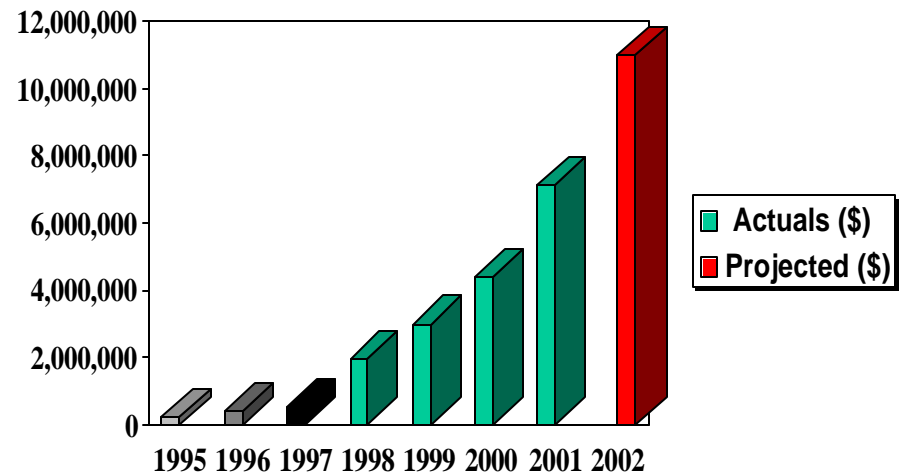
**WHAT IS WESTECH
INTERNATIONAL, INC.?**

Customer Service Leader: Provides Technical Support Services to Federal Government Organizations

- IT; Test & Evaluation; Engineering; Technical; and Administrative Support
- 8(a), Woman-Owned, and HUBZone Certified by SBA
- FAR/DFAR compliant Financial and Contracts Administrative Systems
- DCAA-Approved Accounting System
- Top Secret Facility Clearance
- Department of Labor Compliant

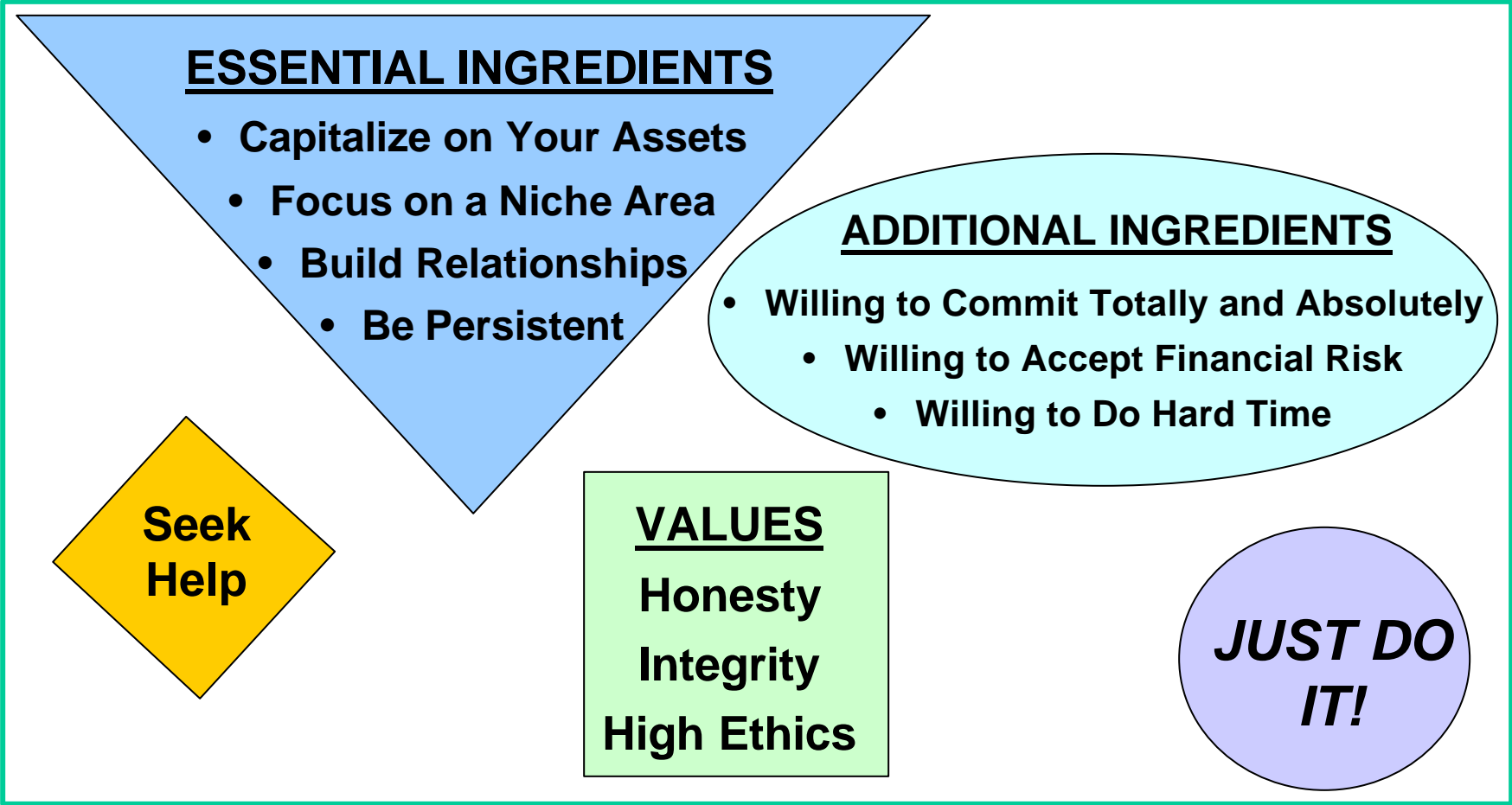
STAFFING (Full-Time Employees)

Skills/Disciplines	2002
Drafting	10
Information Technology	43
Engineering/Technicians	32
Technical/Professional Support	20
Administrative Support	25
TOTAL	130



**WHAT WORKS TO GET BUSINESS
STARTED?**

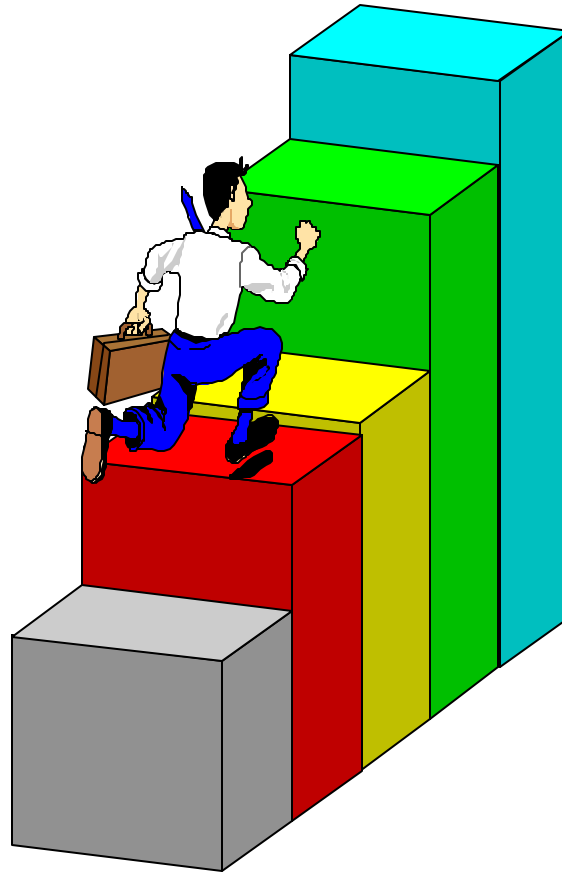
HAVE A PLAN



INITIAL GROWTH

- **SBA Certification(s) is DEFINITE ADVANTAGE**
- **Find Customer Who Has Money and Needs Your Expertise**
- **Do Exemplary Work for Your Customer**

KEEP GROWING



OTHER COMMENTS

- **Seek Win-Win Situations**
- **Evaluate Each Opportunity Singularly**
- **Avoid Distractions**
- **Client Communications**
- **Networking**

PROSPECTS

**PROSPECTS IN GOVERNMENT
CONTRACTING ARE EXCELLENT!**

